

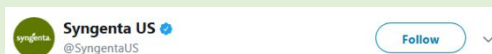


CROPT

AI solutions for agriculture of the future

Timeline

2017



The 2017 @Syngenta_US Crop Challenge winners hail from Serbia. bit.ly/2o3uoNh #2017Analytics @BioSenseRS



Syngenta Crop Challenge
1st prize

2018

BioSense Institute Novi Sad wins contest in Kenya – Smart choice of seed solving hunger problem in Africa



Bill and Melinda Gates
Foundation grant

2019



Company officially founded through
Serbian Innovation Fund grant

2021



REACH



<25%

PROFIT
INCREASE

<20%

RISK
DECREASE

Recommendation System

SELSEM.CROPT.AG

 CROPT

 DELTA
AGRAR

 REACH



FIELD

Maglić
Маглић

28. oktobra

Bački Petrovac
Бачки
Петровац

Soybean seed recommendation

Pick a location

 Latitude: 45.37220
Longitude: 19.52291

 Variety
Wendy

 Predicted soybean yield
3.67 t/ha

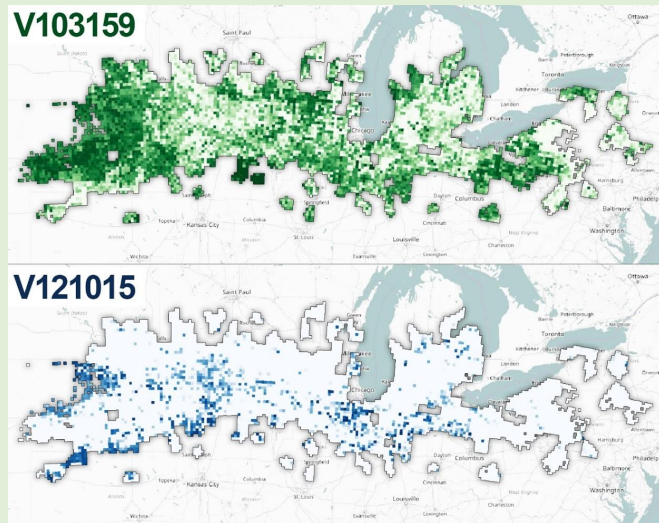
VARIETY

EXPECTED YIELD




Value Proposition

DELTA AGRAR



**Optimal Distribution
of Seeds**

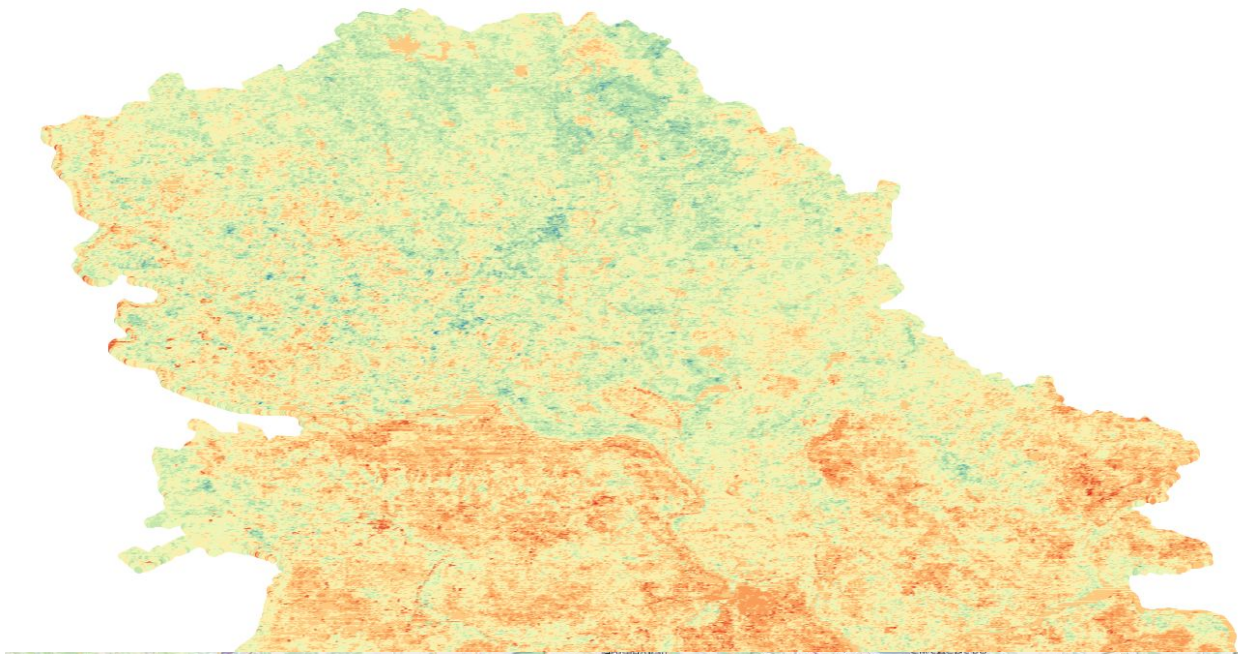
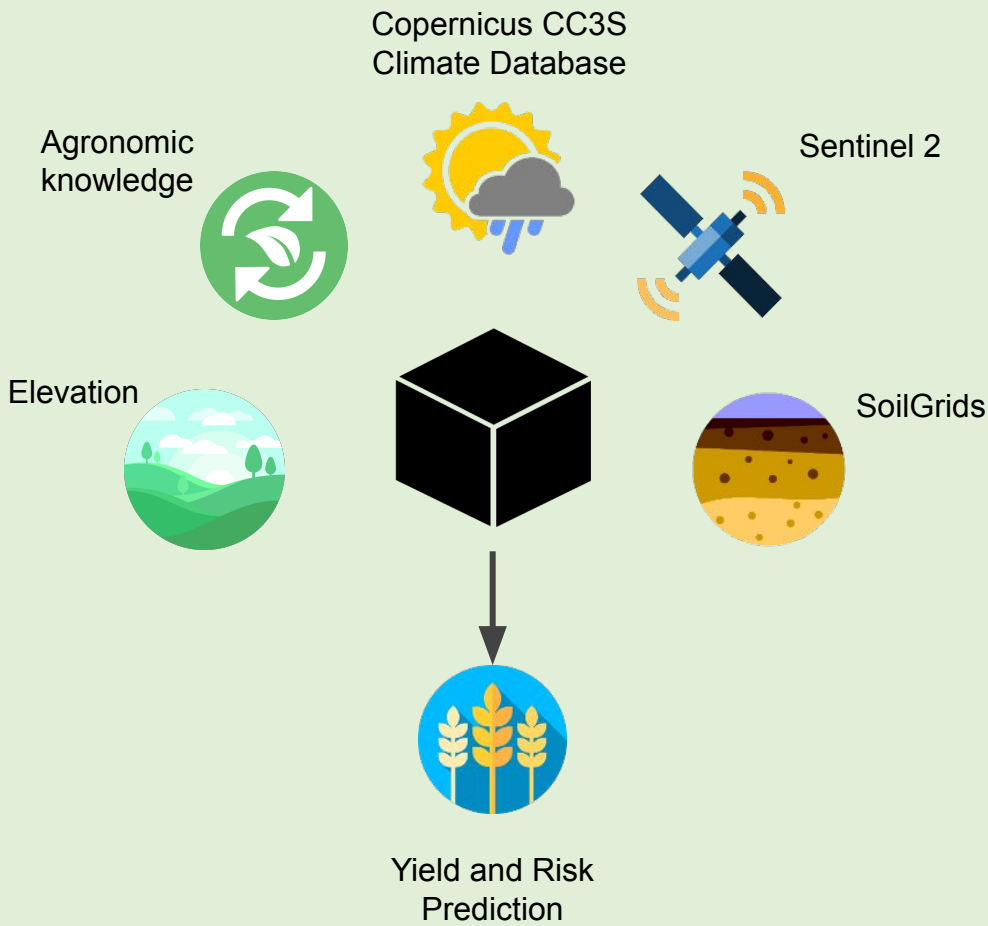


**Added Value for
Farmers**



**Beating the
Competition**

Big Data Analytics

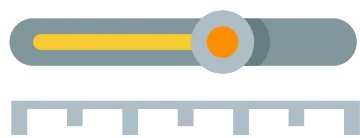


Ground Truths

FINANCE



Risk



Customised premiums & interest rates

Business Model

B2

Software-as-a-Service

DELTA
AGRAR

syngenta

GENERALI

CORTEVA[™]
agriscience

Raiffeisen
BANK

KWS

NS
SEME
SEME ŠAMPIONA

hannover re[®]

DDOR
OSIGURANJE

B2B2

Farm Management Information Systems

CROPIO

AgroSens

FarmLogs

Agritask

Granular

agrivi

KORE

akkerweb.

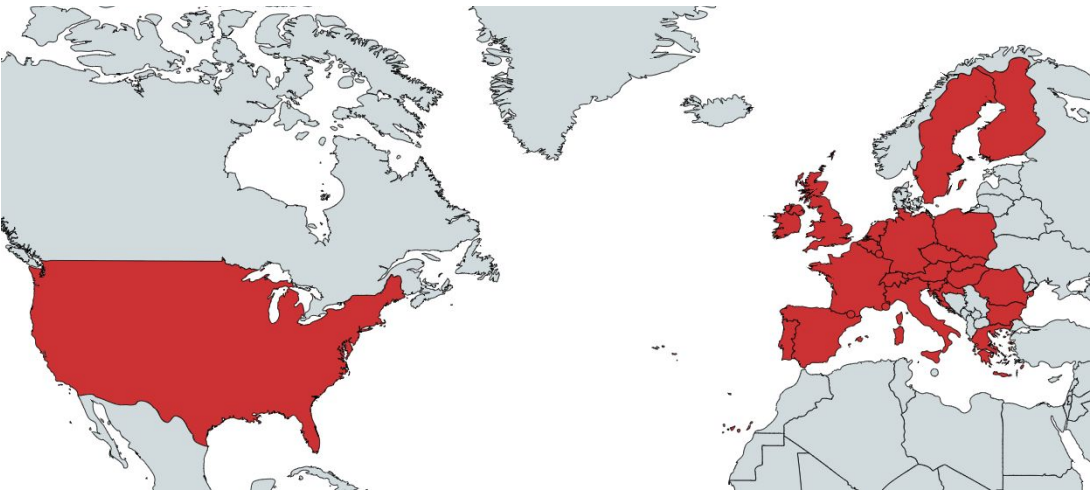
AgriWebb

conservis

FarmERP[®]

Agworld

Market size



At €2/ha: SOM = €1 Bn/year

Seed market growing at CAGR of 6.4%*

TOP 10 COMPANIES
70%
OF THE MARKET

SOM
€700
M
PER YEAR
*Bloomberg



2021/2022



2022/2023



2024

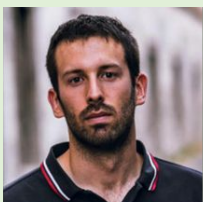
Team



CROPT

AI solutions for agriculture of the future

Co-founders



Dr Oskar Marko
CEO

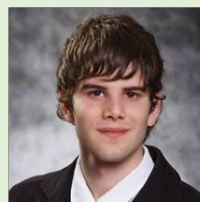


Dr Sanja Brdar
CTO

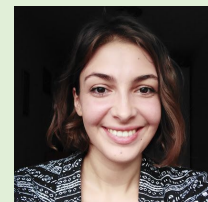
Data Analytics



Milan Ignjić
Data Analyst



Igor Trpovski
Data Analyst



Jelena
Zorić
Data
Analyst

Agro Expertise



Prof. Vladimir Ćirić
Soil Scientist



Dr Gordan Mimić
Climate expert

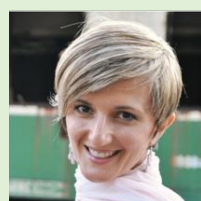
Business



Maša Mimica
Business Dev. Manager



Software



Dr Danijela Tešendić
Software Developer



Prof. Srđan Škrbić
Lead Developer

Advisor



Prof. Vladimir Crnojević
Director of BioSense



CROPT

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Thank you!