



FADOMAS

Pitch Presentation

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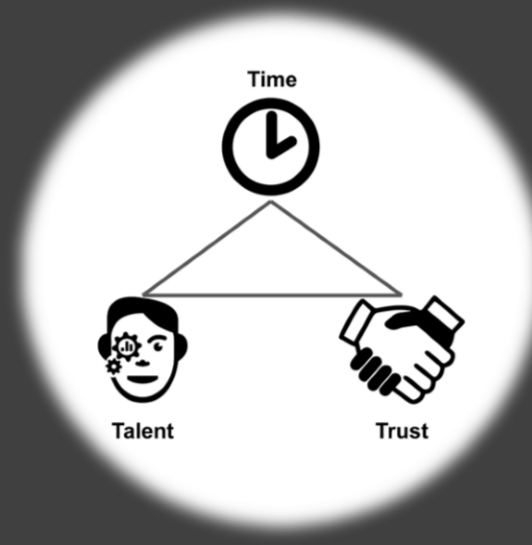
We automate Predictive Maintenance

Data Provider: **idea75**

the Problem



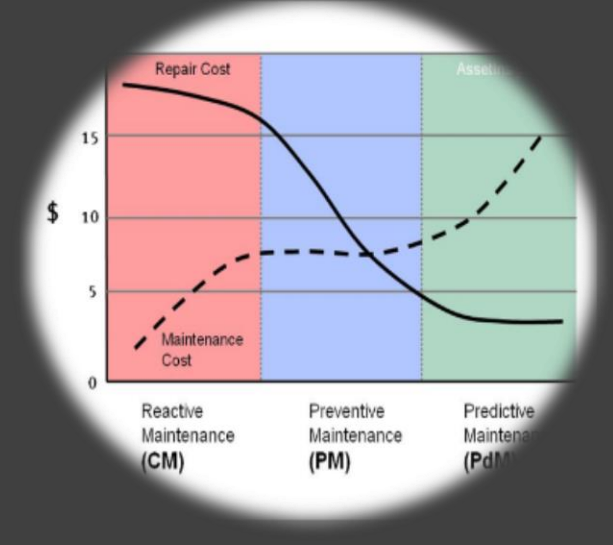
80% of maintenance time is spent reacting to issues rather than proactively preventing them



Small and Medium-size Industries outsource ML to optimize predictive maintenance

BUT

- A. this is not efficient and
- B. it costs a lot



Robust PdM can yield 45% reduction in downtime which translates into a 10x ROI

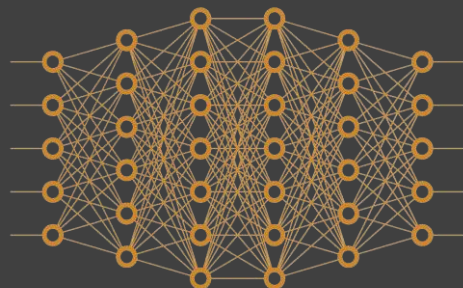


the Solution

fadomise • / fa-ntə-maɪz / verb
hide unnecessary ML complexity from the users



Fully automated



Finds the best ML model for you



Can be used by anyone



the Market Opportunity

€ 800 Bn+

Global market of
manufacturing industries¹

€ 8.2 Bn

Total market for
predictive maintenance²

€ 500 Mn

Estimated predictive
maintenance costs for
manufacturing SMEs

€ 500 K

Estimated Market
Share 0.1% for 2026

1. Source: General Manufacturing Global Market Report 2020-30

2. Source: IoT Analytics Research 2021



the Competition

ML Experts

Announced in
Google I/O 2021



Google Cloud
AutoML Vision



Azure Machine Learning



FADOMAS

Automated	✗	✓	✓	✓
Type of Data	Depends	Video, Image, Sound, Tabular data (beta)	Video, Image, Sound, Tabular data (beta)	Industrial Tabular data
Algorithm Transparency	Depends	✗	✓	✓
Limit Size	✓ (no limit size)	100GB	200GB	✓ (no limit size)
Delivery Time	Months	Hours	Hours	Hours
Dashboard with Metrics	✗	✓	✗	✓



the Business Plan

Training cost	Charge
< 1GB	20€
< 100GB	200€
< 500GB	1000€
> 500GB	Under request

Burn rate: 10K€/month

Beta users: 1 company

Sales: 200€ + 2K€/month

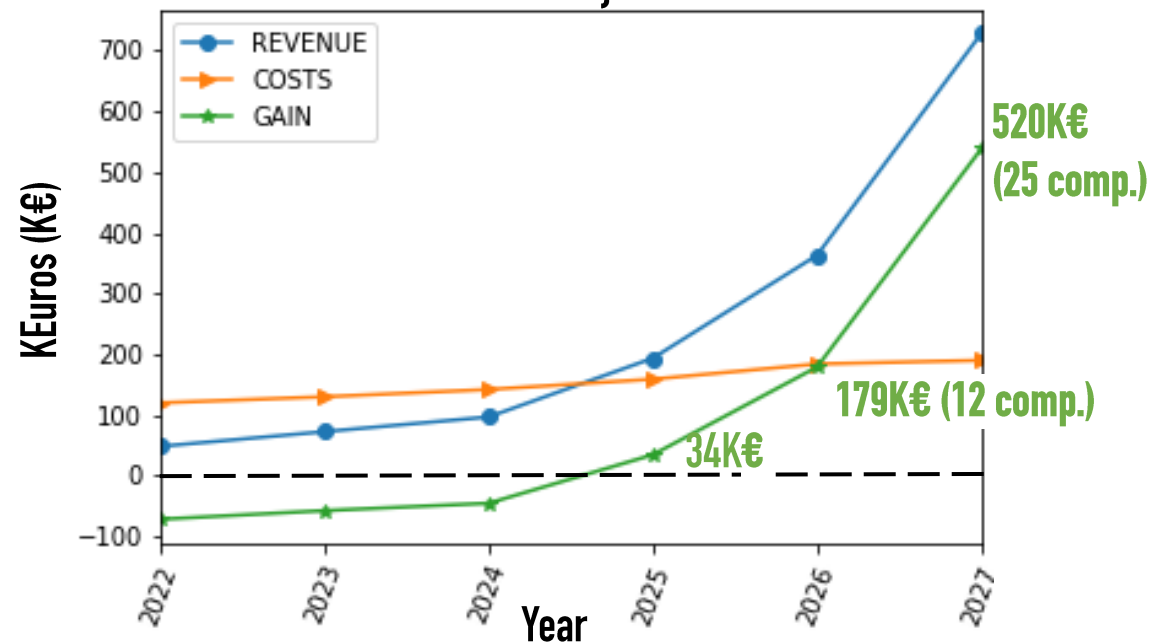
Go to market strategy: build on strategic partnerships

Use of funds

- MVP Development - Sept'21
- Team expansion: 1 x UX designer, 1 x Sales

Prediction's cost (per month)	Charge (per prediction)
First 1000	Free
1001 to 100,000	0.04€
100,001 to 200,000	0.03€
200,001+	0.02€

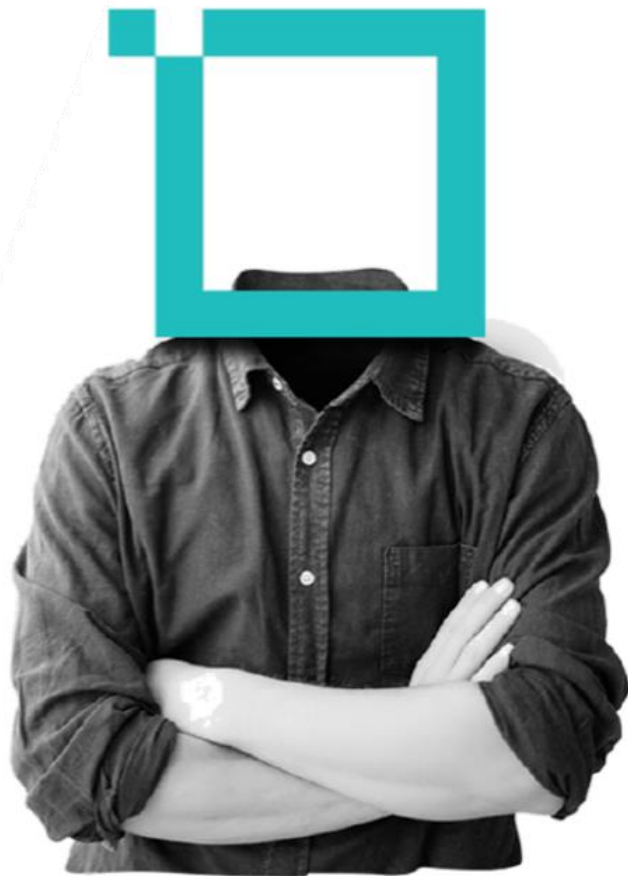
Financial Projection



Trusted by:



the Team



intellia

ML Specialists
& Data Scientists



10+ EU/national
R&D projects



15+ ML applications



Research awards
in the interpretation
of complex data



Michael Loukeris — co-Founder, Marketing



Sofia Kostakonti — DevOps



Dimitris Katris — Data Engineer, Researcher



Panos Papadatos — Infrastructure support



Marilena Athanasiou — Data Scientist



Vassilis Papataxiarhis — co-Founder, CEO

Thank you.



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