

# Keyword CTR Prediction as a Service for Optimizing Ad Campaigns

Next Gen Collaborative and Scalable Advertising Data Value Chain

**Ad**Verif.ai

Or Levi, Founder and CEO



**JOT** INTERNET  
MEDIA

REACH-2020-READYMADE-JOT\_2.2

**REACH**



SMB Advertiser



## Problem:

Typical small business wastes 25% of their ad budget on wrong keywords



Today's Keyword Research Tools



Provide estimated CPC, but not CTR

“

Marketing managers do not have proper insights to select most profitable keywords.

Multiple challenges related to data analysis, volume, variability and more ”



# Keywords CTR Prediction as a Service: Tailor-Made, Multi-lingual and at Scale

## Tailor-Made



Most relevant  
keywords for each  
brand and campaign

## Optimize ROI



Campaigns with  
 $\text{ROI} > 15\%$

## Multi language



English and Spanish  
with more added later

## Scalable



Process 500K  
keywords in  
batch mode



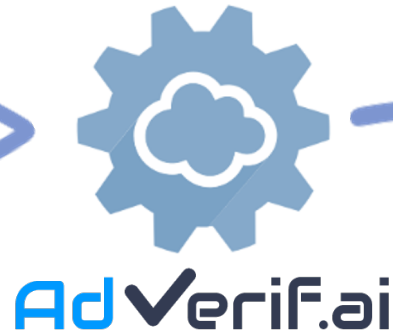


# API and SaaS Insights for Ad Optimization

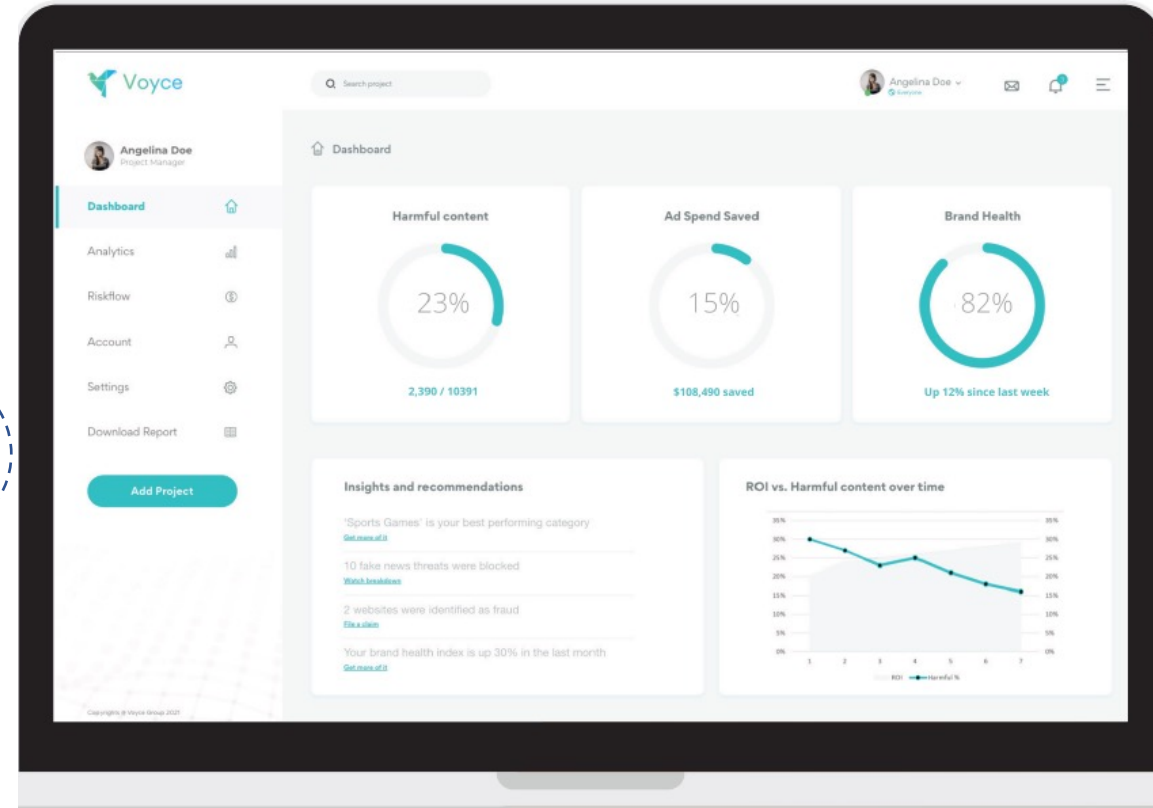
1

Scan Ads with our API  
And Predict Profitable Keywords

Ad Buying Platform



2



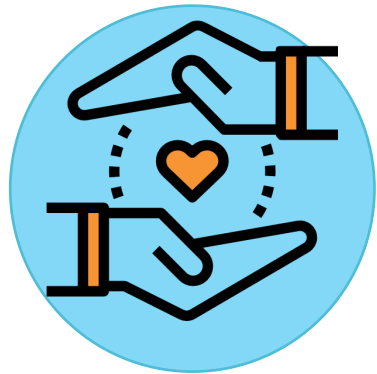
View Results and Insights  
Via the SaaS Platform

3

Optimize Keyword List  
And Boost ROI

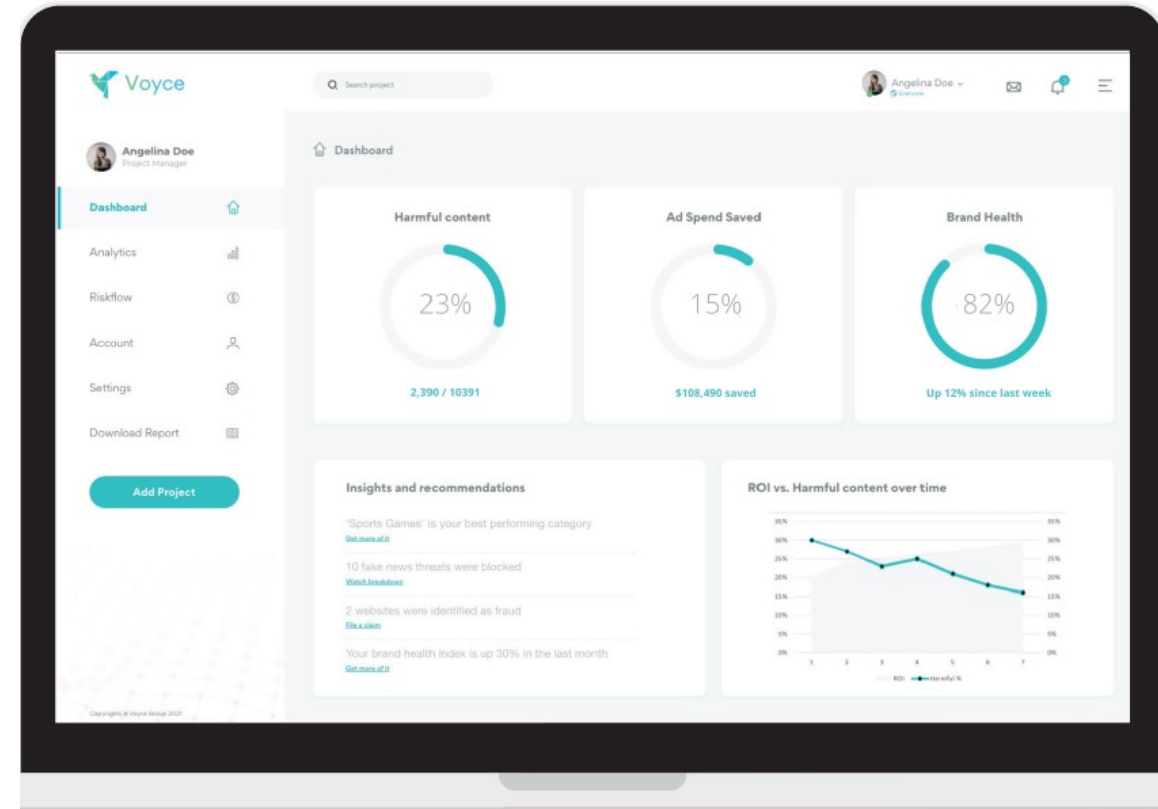
# A Win-Win Business Model

Advertisers and digital agencies  
Improve ROI



Flat rate per month  
+ Pay as You Go: 1c per API call

Client Type	Small	Medium	Large
API Calls	1M	2.5M	4M
Annual Revenue	\$25K	\$50K	\$75K



# Forming a Cross-EU Data Value Chain



Multiple Datasets



Big Data

Infrastructure



State-of-the-art  
xDeepFM

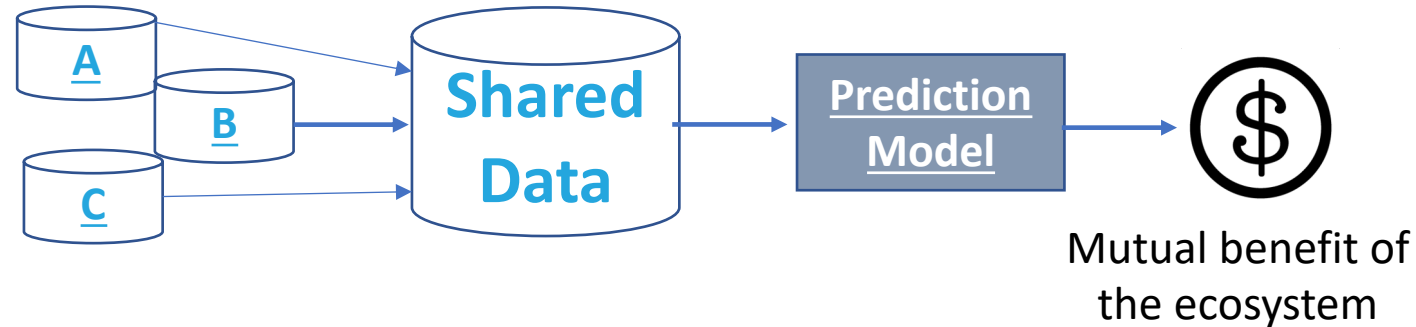


- ✓ Multiple eCommerce Domains
- ✓ Multiple Languages

From Data Silos to Shared Pool



Clients can opt-in to provide data for model optimization in anonymous, privacy compliant and secured fashion



- ✓ Proprietary Data = Defensible Edge

# Project Team

Developed by  
AI Researchers  
and Ad Tech  
Veterans



**Or Levi, CEO**

Research Scientist  
M.Sc. Technion



**Reenah Nahum,  
Chief Data Scientist**

Ph.D.. Tel Aviv University



**Brecht Malfait,  
CMO**

Founder, WAX Interactive

# Advisory Board



**Dov Yarkoni**

Managing Director,  
Nielsen Innovate Fund



**David Murnick**

EVP Brand Safety  
Dentsu International



Tel Aviv, Israel (HQ)  
Amsterdam, Netherlands



Award winning  
technology



Trusted by  
the EU



Part of Nielsen  
Innovate Family



Our engineering team is mentioned in:

MIT  
Technology  
Review



techradar.

Forbes

The  
Guardian



# GO TO MARKET AND KEY MILTSTONES

Digital Marketing Software:  
\$44 Billion a Year. 18% CAGR until 2027  
-- Grand View Research



# Thank You!

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## PRODUCT/MARKET FIT VIA CASE STUDIES

Generate awareness and establish market leadership



Nestlé P&G

Panasonic

## ACCELERATE VIA STRATEGIC PARTNERSHIPS

- Partner with top-tier digital agencies
- Leverage Nielsen's credibility and client base for up-selling

dentsu X WAX  
INTERACTIVE

nielsen  
.....

## EXPAND TO MORE REVENUE STREAMS

Display Advertising + Model Licensing



Outbrain

# GO TO MARKET AND KEY MILTSTONES

