



Choose what do you want to do
with the clean energy of the Sun

Proposal

Start saving right now,
choose what suits you
best

Operation

Change your settings
and update your
hardware

Monitoring

Daily cool charts, tables
and big data analysis



DSS :Digital Solar + Storage

“Energy Sources Optimization”



Visit us at <https://bettergy.gitlab.io/storage-as-a-service/saas/>



17,500
Monitored Installations



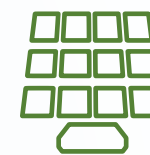
10,8M
Energy Savings



2.6GWh
Energy Management



+375
Clients
15 Utilities



+100k
Solar
Proposals

Bettergy

Turnover of 1.2M€
Team of 30 people

The pain & the Benefits



Maximize
Solar ROI



Achieve
Sustainability
goals



Enable clean
Back up Power



Participation in
Flexibility Service
Revenue Streams



Choose what do you want to do with the clean energy of the Sun

1

Proposal

Start saving right now, choose what suits you best

2

Operation

Change your settings and update your hardware

3

Monitoring

Daily cool charts, tables and big data analysis

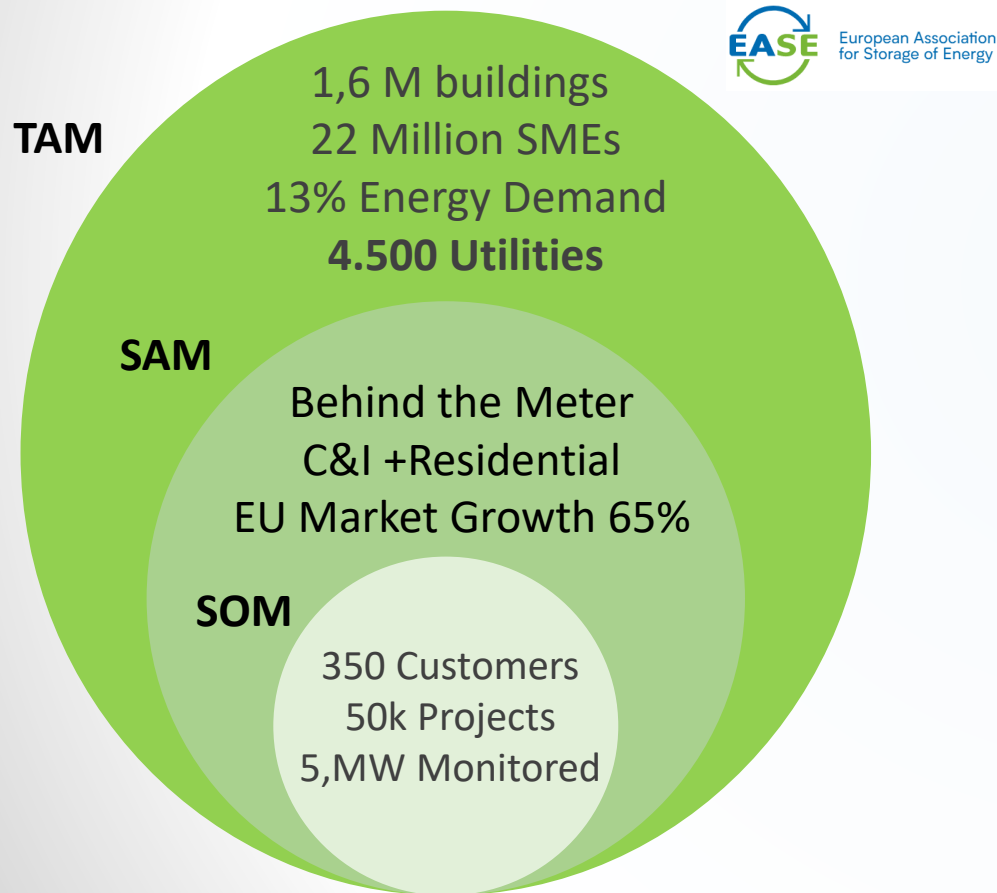
“We use AI and machine learning to forecast and optimally discharge energy storage systems”



<https://bettergy.gitlab.io/storage-as-a-service/saas/>

Market & Business Plan

EU Solar+Storage



**Project
Developers**

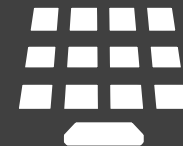


Utilities

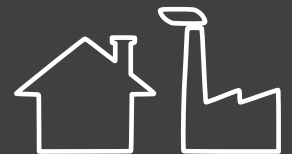
Deliver meaningful
value to customers
with lower Risk and
greater efficiency



**Asset Owners
& IPPS**



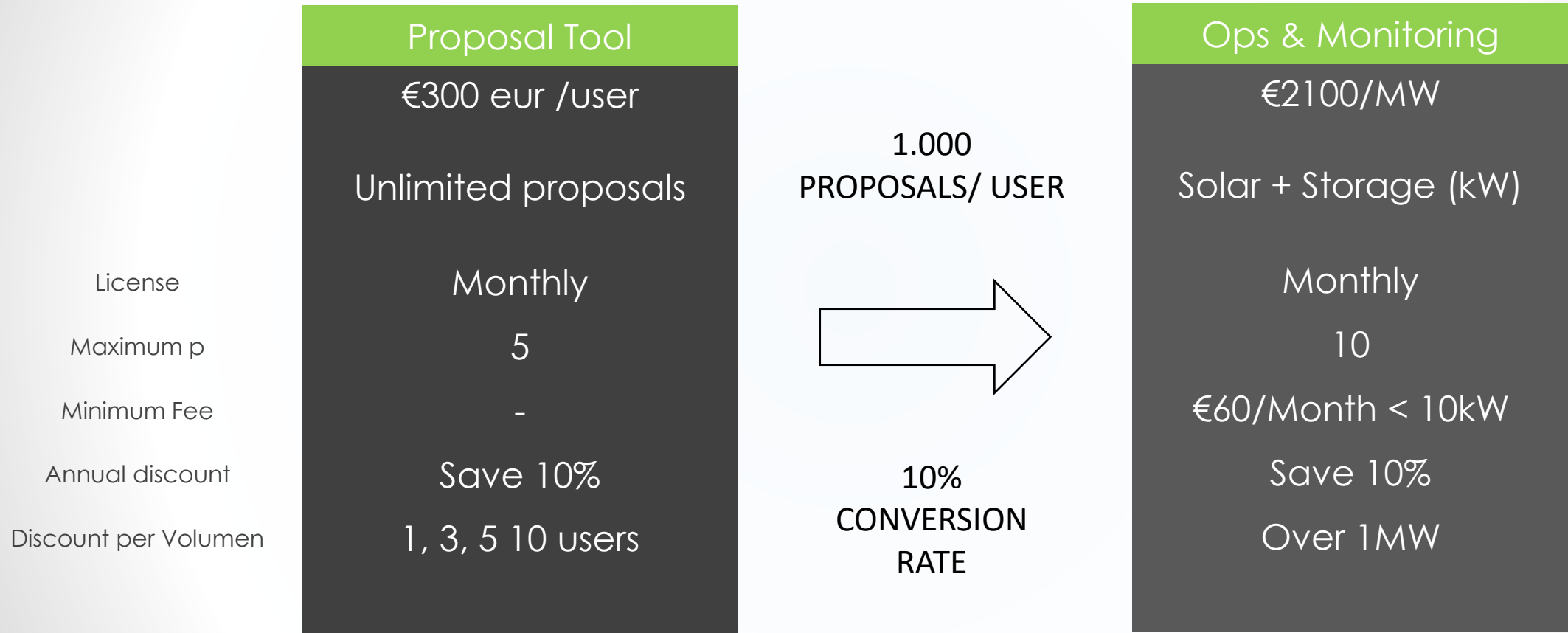
Solar EPCs



Enterprise

SaaS Licence

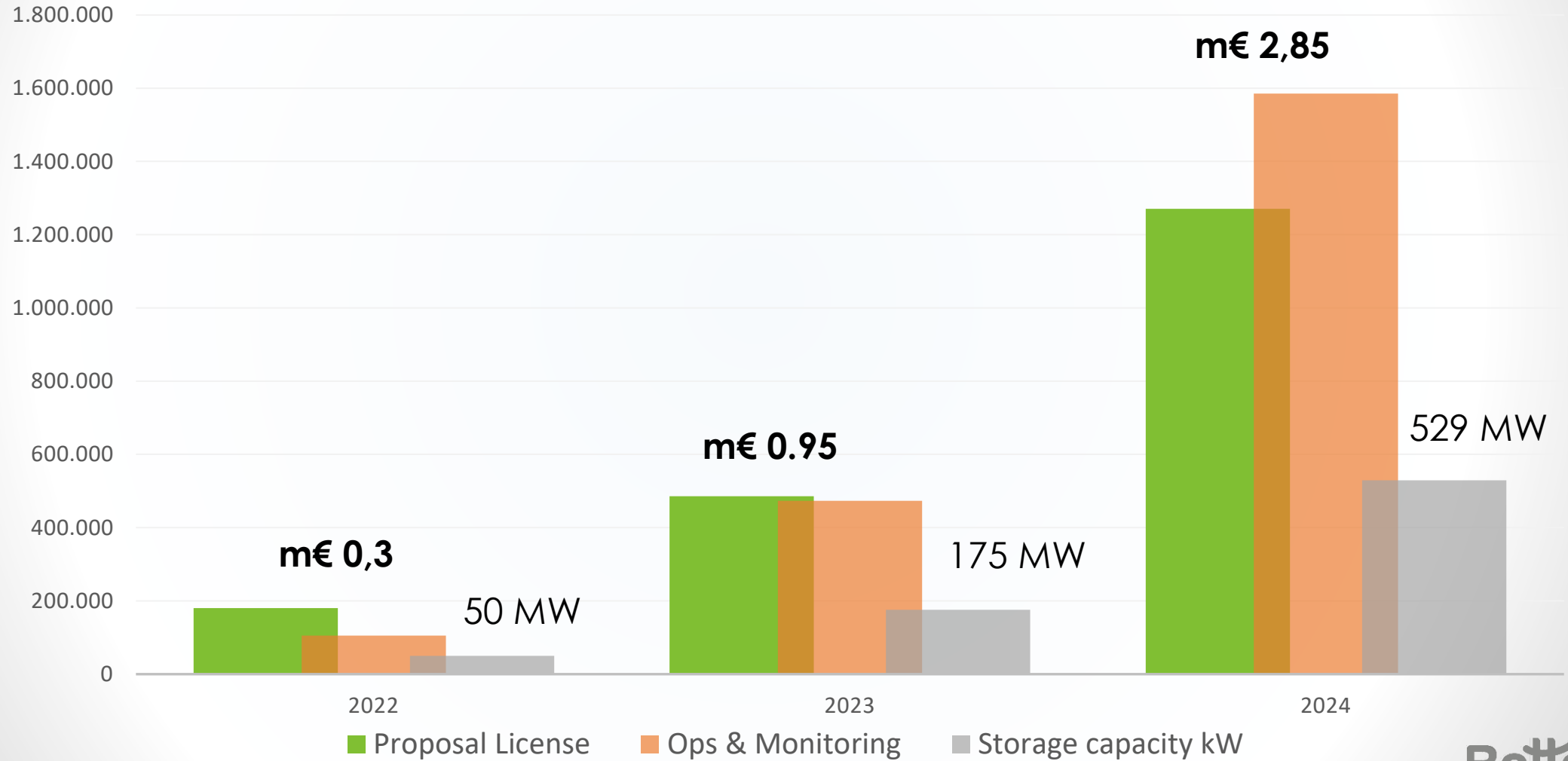
Software license



ARR Sales

Sales Evolution

Proposal Sales | Ops & Monitoring Sales | kW Solar+Storage



Competitors

AI

US & Australia

Europe

energy toolbase

stem

AMS
FLUENCE
A Siemens and AES Company

Powin

moixa

Bettergy

TWAICE

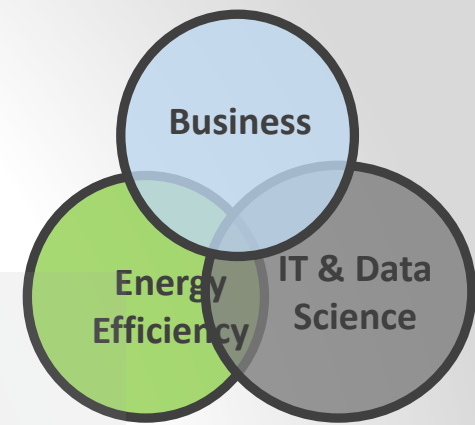
FLUENCE
A Siemens and AES Company

AMPERE ENERGY

MW

MW

TEAM






Antonio J Ruiz
CEO

MBA and MsC Industrial Engineer +15 years' experience in big players (ABB, YPF, Elisa) and as entrepreneur





Aitor Castillo
COO

MsC in Industrial Engineer +20 years experience in top technology and energy PwC, Deloitte, Abengoa



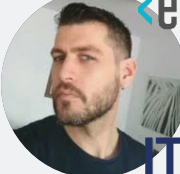

Javier Becerra
CCO

MBA and Chemical Engineer.+15 years Experience with most important EP globally(Naturgy, Abengoa)




Yesnier Bravo
CIO

PhD and Computer Science Engineer. Experience in World Bank and wit relevant publications


Paulino Padial
CTO

Computer Science Engineer with experience in most relevant Software Companies (ITRS, Sequel, ..)





Pit Stenzel
Head of Data Scientist


pHD and Computer Science Engineer with a vast experience as a data scientist in Fraunhofer Institute



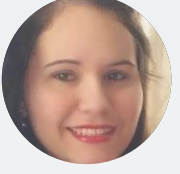
Pablo dela Rosa
Head of EE




Jesus Martin
Head of Analysis



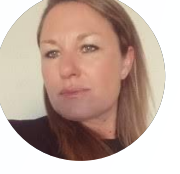
Nicolas Ordonez
Head of EE and RE



Ailema Vazquez
Software Engineer



Noemi Wahnich
Admin



Silvia Escandell
Marketing

Bettergy

Choose what do you want to do with the clean energy of the Sun

Proposal

Start saving right now, choose what suits you best

Operation

Change your settings and update your hardware

> Monitoring

Daily cool charts, tables and big data analysis

Site Profile

Objectively quantify the avoided cost of your system. Measurement and Verification (M&V) against the original estimate modeled on DSS. Validate and understand why the system saved what it did.



ESS discharged to shave the early morning peak. DSS detected an early-morning demand spike before PV production came online. The ESS discharged accordingly and shaved the peak. By 10:30 am, PV production began ramping up, which was able to cover site load on its own for the balance of the day. The DSS™ transitioned to charging mode later in the day when it knew it would not set a higher high. The ESS efficiently complimented PV on this day, and the post PV/ESS max demand stayed at 6 kW.

REACH

Bettergy

Project Timeline

REACH project timeline



Ubora



Market

Mockup

MVP

Web Mockup
Tech Partner

Customer
Discovery



Prototyping Field Pilot Testing



KPIs

Access to
Investment

Market
Launch



April

May

June

July

August

Sept

Oct

Nov

Dic