



Smart grid  
just got smarter





## Problem

- / Electricity supply system is heavily convoluted
- / Technology and regulatory demands are being shifted
- / Business models and operational approaches are being stretched to their limits

In this environment of uncertainty and market disruption, energy providers must reinvent their organizations with the focus on >>>

Integrity

Transparency

Simplification

Security

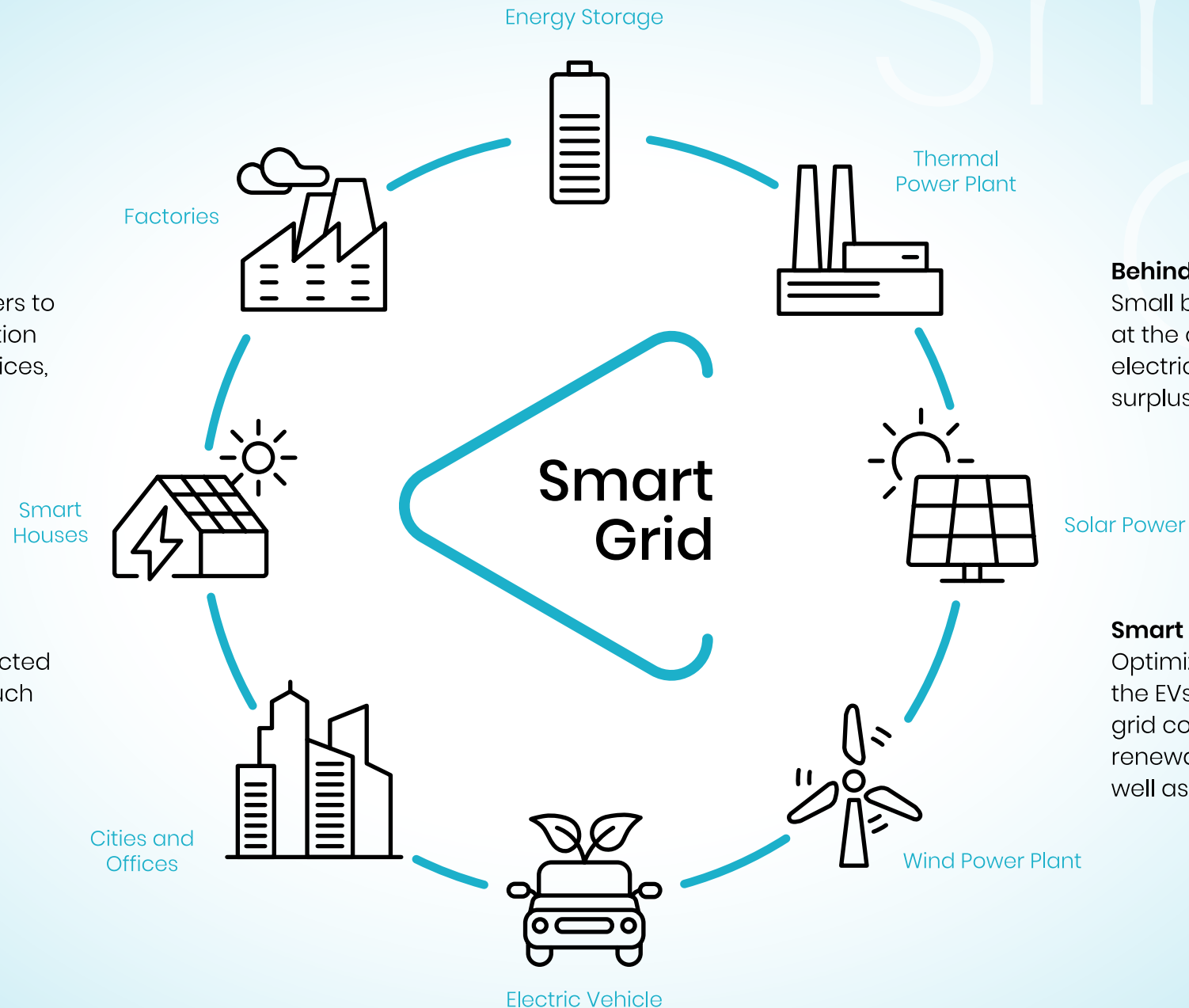
# Visibility of assets

## Demand Response

Process that enables consumers to alter their electricity consumption patterns and provide grid services, individually or through an aggregator.

## Distributed generation

Generation from plants connected at low and medium voltage, such as solar rooftops, micro wind turbines, etc.



## Behind-the-meter battery

Small batteries that are connected at the consumer end and store electrical energy during periods of surplus generation

## Smart charging electric vehicles

Optimizing the charging cycle of the EVs according to distribution grid constraints and local renewable energy availability, as well as driver preferences.



## In a nutshell

An agile and flexible platform that will transform electricity into a liquid digital asset within the environment of known participants.

Blockchain

Api

Electric  
Meters

Core

Middleware

**Solution**

Consumers

Traders

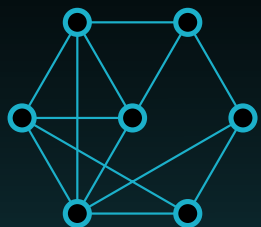
Analytics  
verification

Producers

Distributors

## Product

TRAKEN is a data tracking, management and exploitation tool for smart electrical grids, that provides a distributed ledger to manage metering records, track physical objects and transfer value without a third party or manual reconciliation.



### Protocol

Interoperability and seamless flow of data between different networks



### Product passport

Framework for standardized product passports generation and protocol for recording of such data to DLT



### Distributed energy registry (DER)

validation, time tampering and storing of data

# Electric metering becomes immutable and transparent



## **OPERATOR BENEFITS ARE NUMEROUS**

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- Operational performances tracking
- Custom reporting intervals
- Real time service management
- Mobility of consumer accounts
- Consumption patterns tracking
- Supply chain transparency
- New business models





Electric energy  
becomes a liquid asset

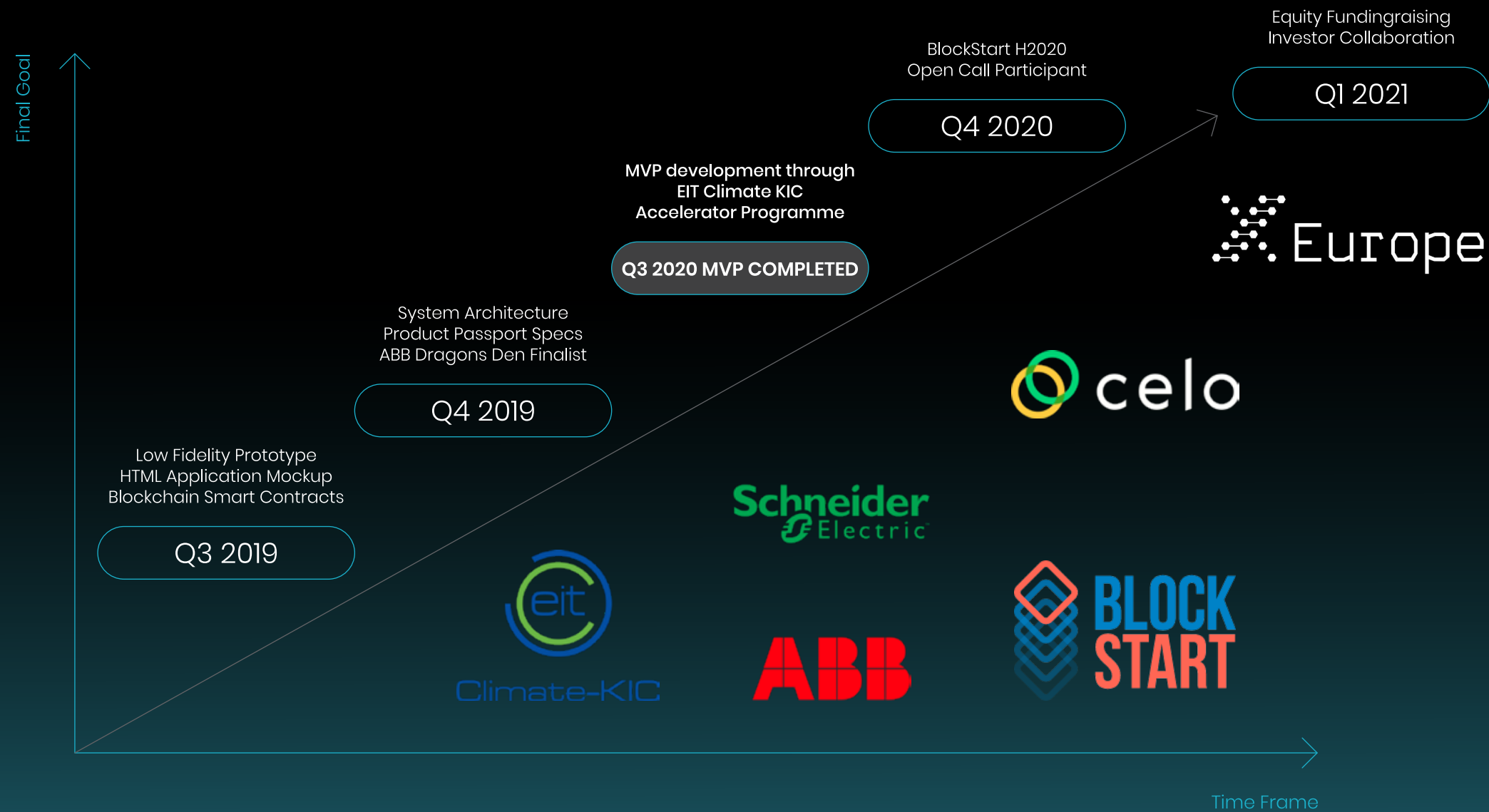
## CONSUMER BENEFITS ARE AMAZING

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- Peer-to-Peer trading
- Real time trading or production permits
- Transparency and provenance
- Origin tracking
- New financing models
- Democratizing investment
- Realization of non-financial value



# Results



# Technology Stack

## Hybrid blockchain network

- Private permissioned blockchain
- Public chain that could be deployed on other chain or chains simultaneously providing interoperability

## Gateway Protocol

Protocol defines identities, how it is generated, how it is stored and the way it interacts;

## Smart contracts

- Executes on its own based on the instructions provided in the computer code
- Immutable, self-verifying and auto-enforcing

## Ricardian contracts

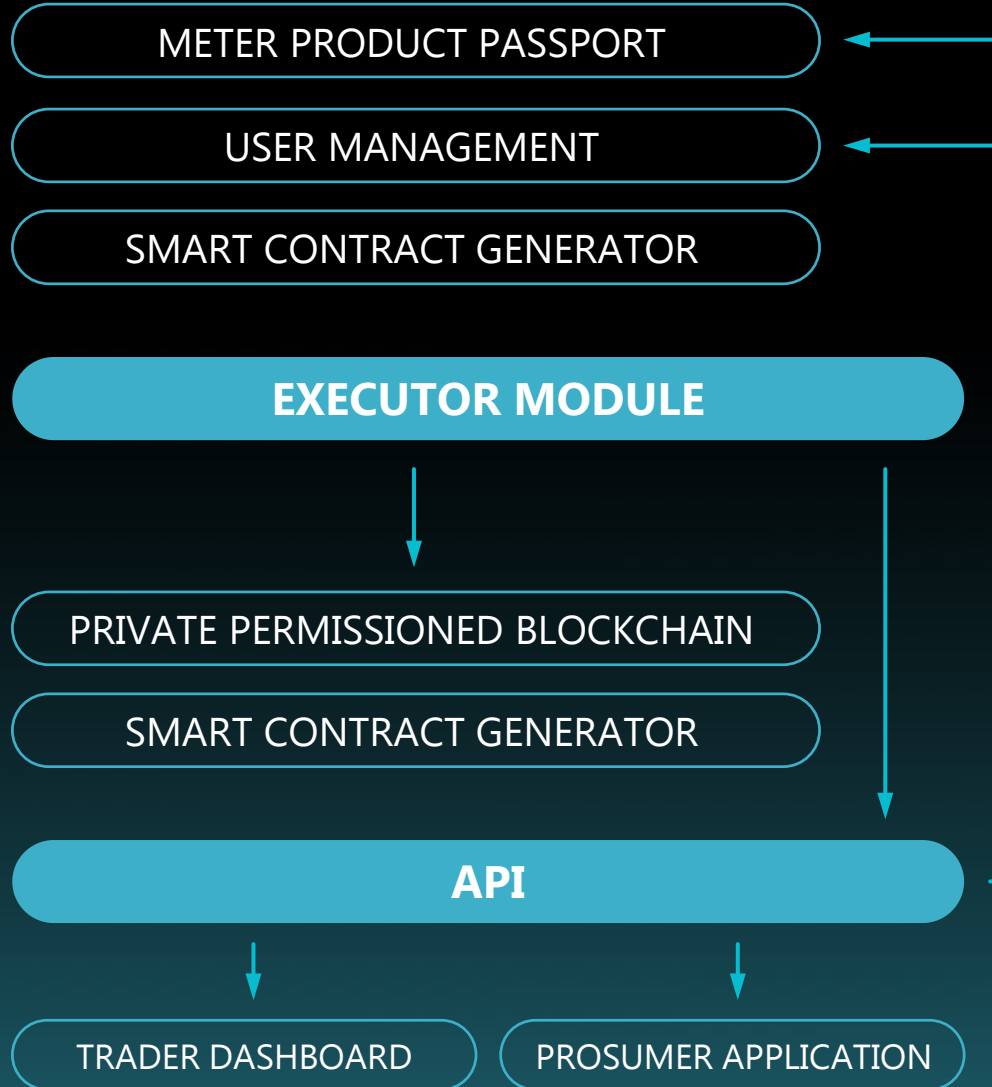
- Available in printable form, program parsable with all forms equivalent in terms of manifest
- Readable by humans and machines
- Signed by the issuer and both parties

## Data Pipeline

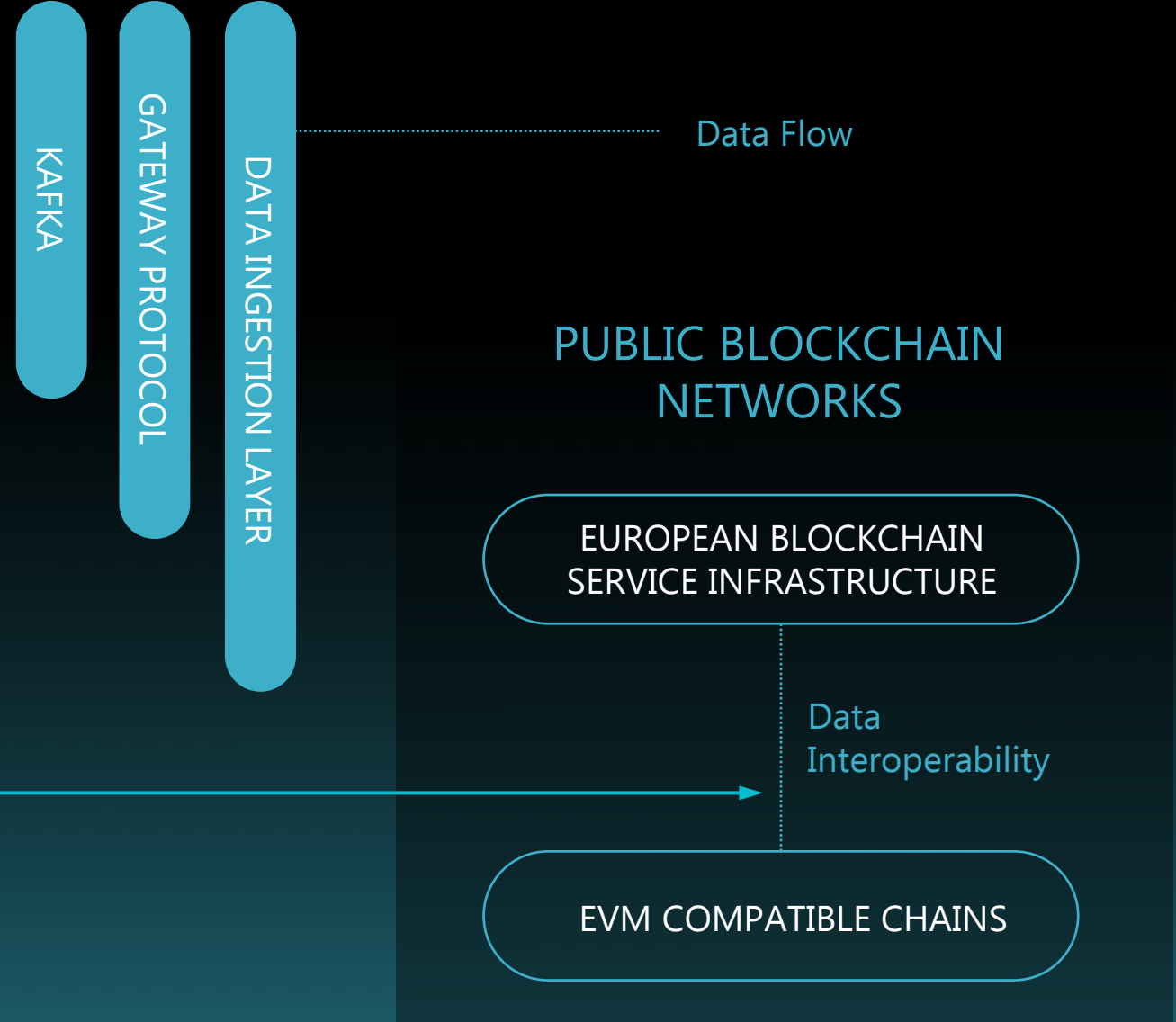
- How it communicates with end points that insert data into the system such as Skada from various manufacturers
- How metadata is stored so that it can be replicated on other systems



# TRAKEN



# ARCHITECTURE WITH REACH



# Team

## Executive



Strahinja Vukoičić  
MSc electrical engineering

## Operations



Nemanja Petrović  
MSc economics

## Tech



Pavle Batuta  
Software engineer,  
Blockchain architect



# Team



## **STRAHINJA VUKOČIĆ**

### **Executive Director and Technology Lead**

PROFILE: Holds a BSc in Nanoelectronics and Optoelectronics, and an MSc in Signal Processing and Automation from Faculty of Electrical Engineering, University of Belgrade. As a serial entrepreneur, he founded and developed 5 innovative companies since 2008, 2 engineering companies and 3 startups, made his first exit in 2015 from a company that now has over 600 employees and offices on 3 continents. As an engineer and a project manager he developed software and hardware solutions for multiple smart city and IoT projects including residential and commercial spaces, industrial zones, manufacturing facilities for Michelin and UNESCO protected sites. He has developed and managed multiple software development projects and teams ranging from mobile apps to custom multi-modal ERP/CRM systems.

### **VENTURES:**

HTEC GROUP [www.htecgroup.com](http://www.htecgroup.com) in 2008, MOONSTRUCK [www.moonstruck.io](http://www.moonstruck.io) in 2011, C2 Communication & Control in 2013, HONORARCI [www.honorarci.rs](http://www.honorarci.rs) in 2015, TRAKEN TECH [www.traken.co](http://www.traken.co) in 2019



## **NEMANJA PETROVIC**

### **Business Strategy Advisor**

PROFILE: Graduated international business and administration at Grenoble Graduate school of business, MSc in urban and environmental management at UN University for peace. He is a former principal of Stork Venture Capital, managing the innovation processes inside tech portfolio companies, identifying strategies and business opportunities with vast knowledge on sustainable energy and Blockchain; He is currently working as an advisor to the ministry of economy of Serbia in the EUBID project for the capacity building of business incubators and science technology parks financed by European delegation and implemented by GFA consulting GmbH.

### **VENTURES:**

Blinking.id an identity management platform (KYC/AML) and Realmarket.io secondary market trading platform on Hyperledger Fabric.



## **PAVLE BATUTA**

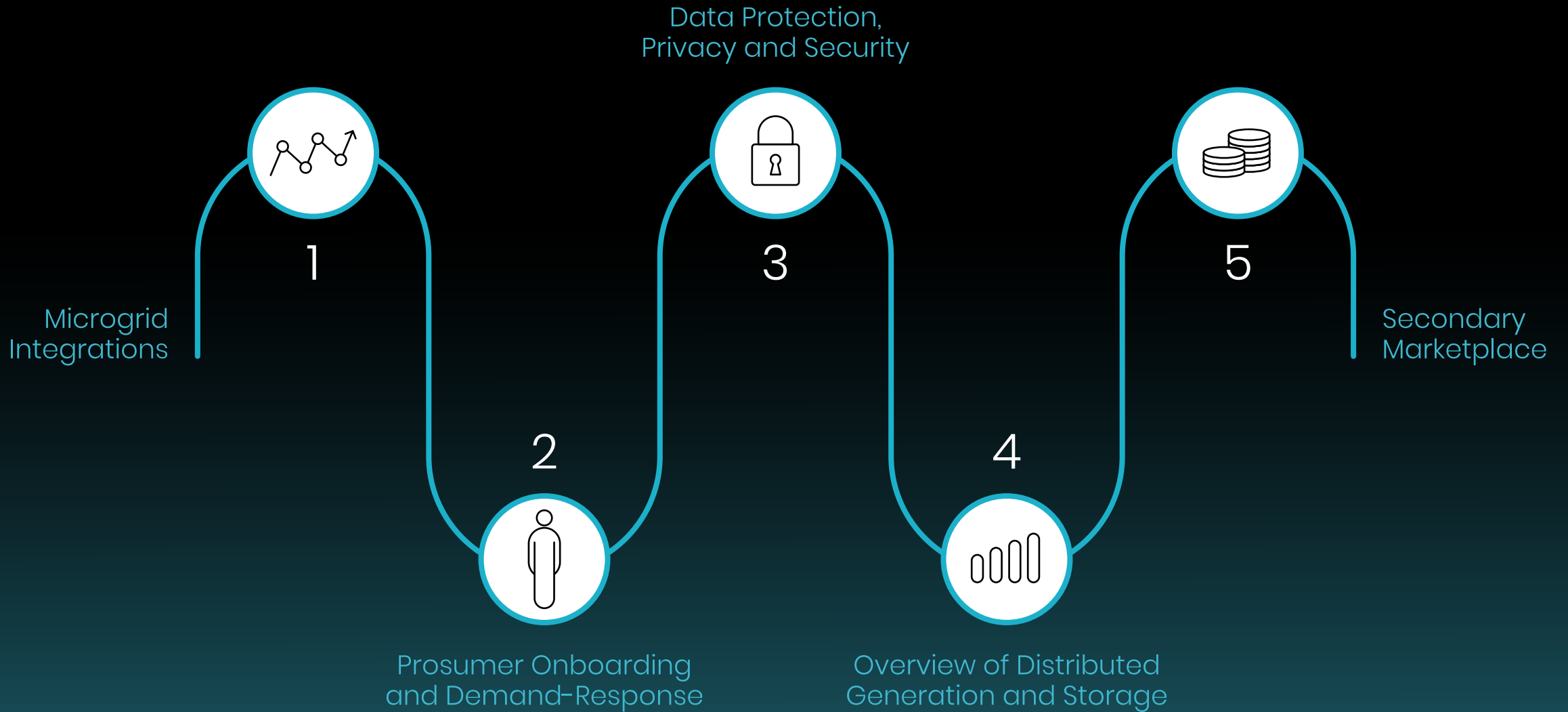
### **Blockchain Development Expert and Software Architect**

PROFILE: Holds a BSc in Computer Science from School of Electrical Engineering and Computing, University of Belgrade. He is an expert in Blockchain development with focus on software architecture and physical implementation of Blockchain modules within complex business intelligence systems, ERPs, CRMs, etc. With more than 4 years in Blockchain based projects, he was actively working on several commercial implementations of decentralized ledgers.

### **VENTURES:**

AgAu [www.agau.io](http://www.agau.io), GreenPower (DasCoin) [www.grnpower.io](http://www.grnpower.io), Balkaneum [www.balkaneum.com](http://www.balkaneum.com), Decenter [www.decenter.com](http://www.decenter.com)

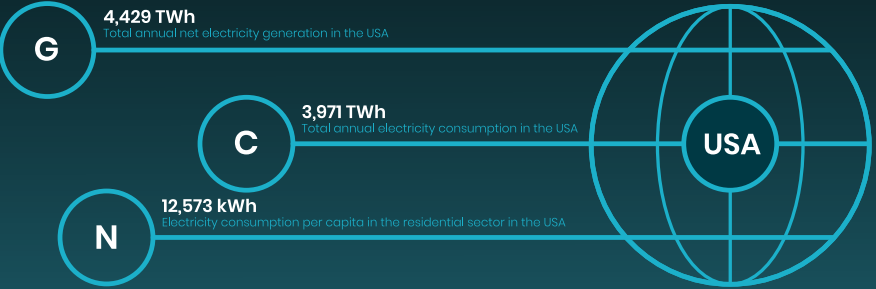
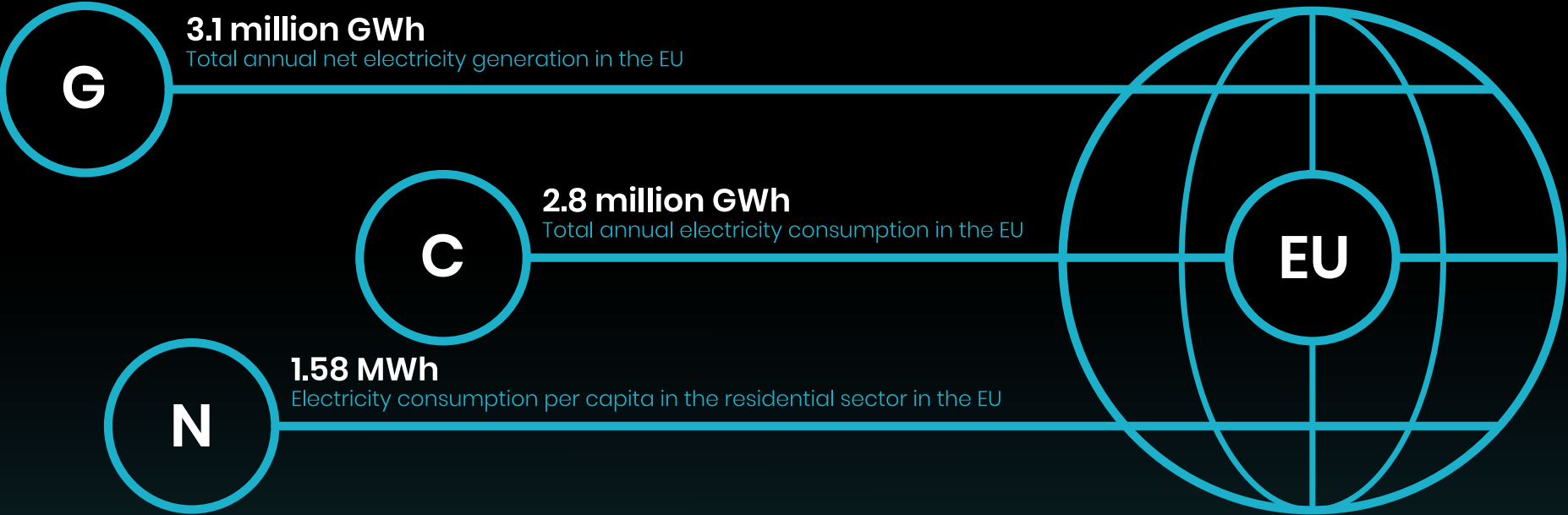
# ROADMAP KPIs





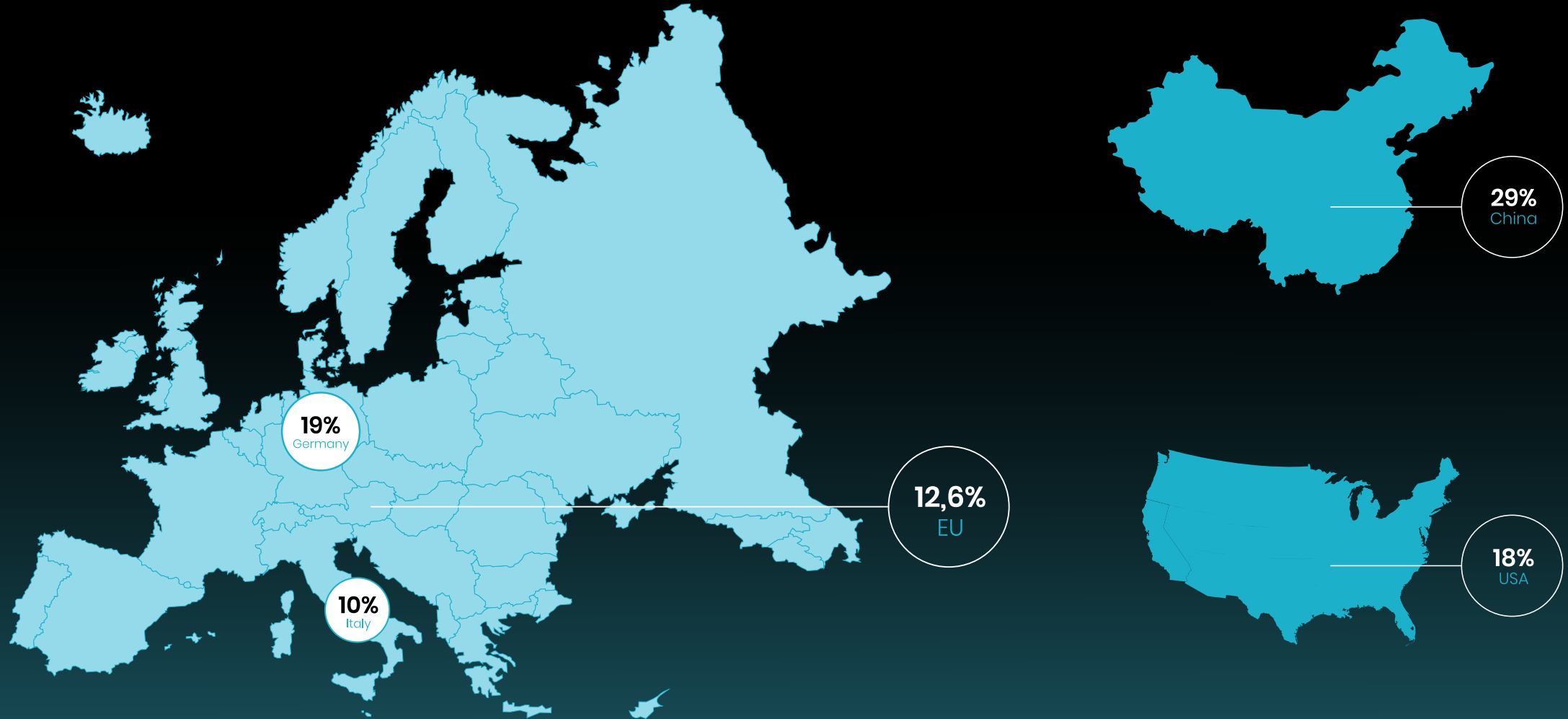
# Market potential

// 160 billion EUR market potential in residential sector in the EU



# Market potential

Currently, the EU is on track to meet its 20% target established for 2020. The EU could double the renewable share in its energy mix, cost effectively, from 17% in 2015 to 34% (target 27%) in 2030, wind and solar mostly. (IRENA)



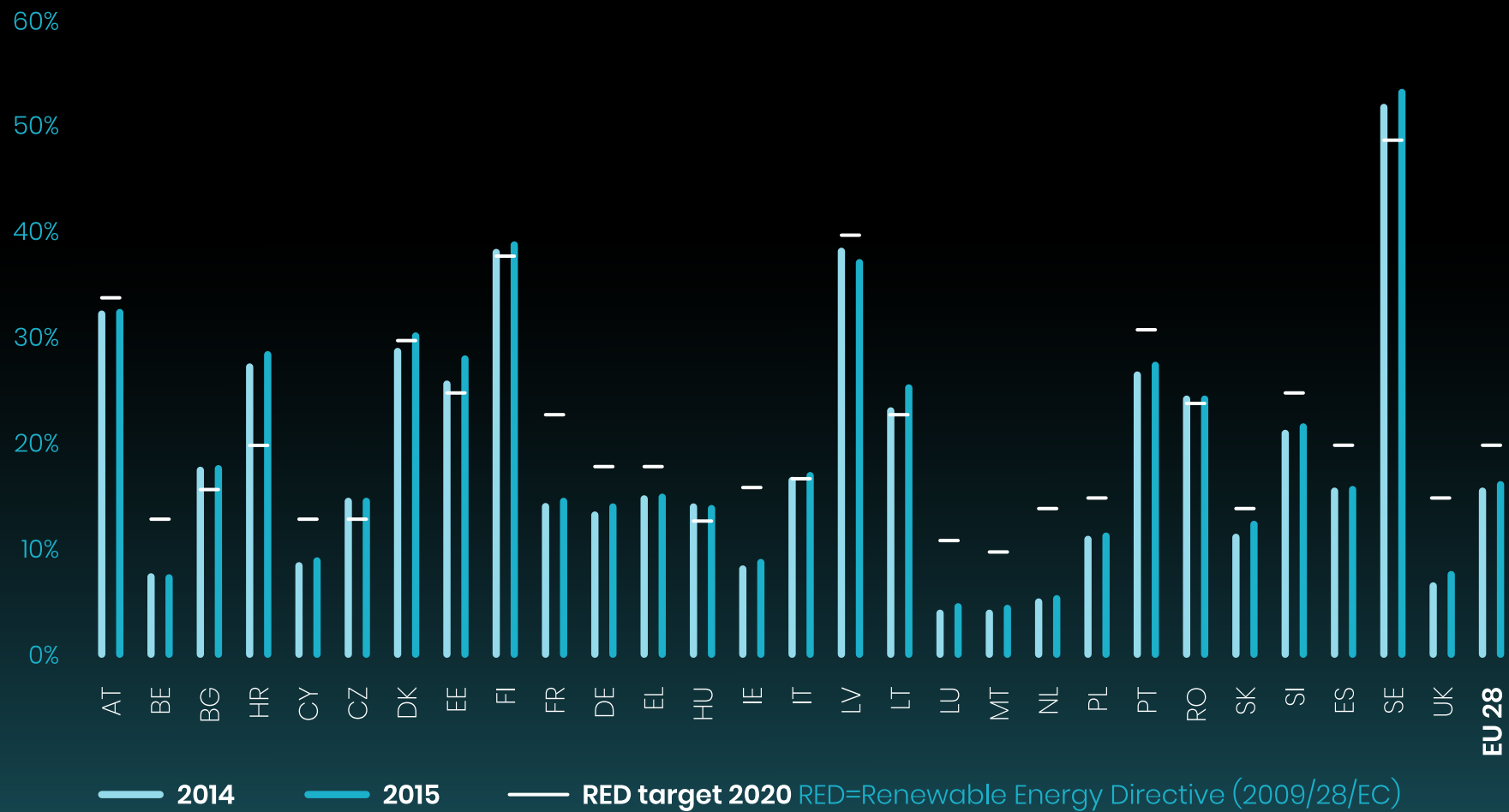
Demand response installed distributed energy capacity: 21 GW (Jiménez, 2017)  
EV: 537 340 cars (IEA, 2018)

\*global electricity consumption



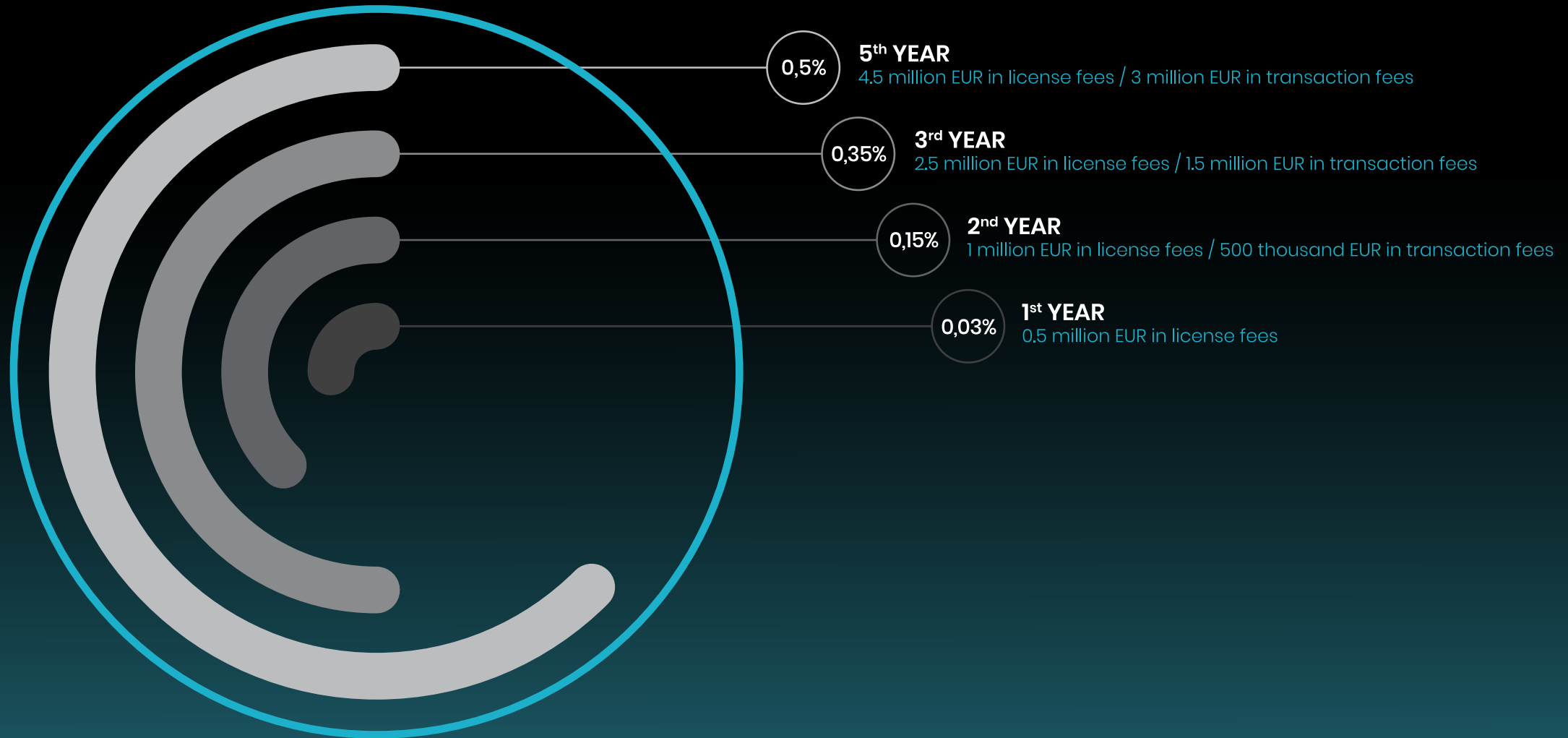
# Households consumption of electricity per capita

Figure 1: Renewable share in gross final energy consumption by EU Member State, 2014, 2015 and 2020 target



Source for 2014 and 2015 data: Eurostat (2017a). Targets for 2020: Renewable Energy Directive (RED) (2009/28/EC)

50 billion EUR  
addressable market



# Business model

License fee  
for DSO companies

## Other:

- Aggregators
- Peer-to-peer electricity trading
- Energy-as-a-service
- Community-ownership models
- Pay-as-you-go models

Transaction fee  
on microgrid rebalancing





**We are looking for >>>**  
an investment  
a smart partnership