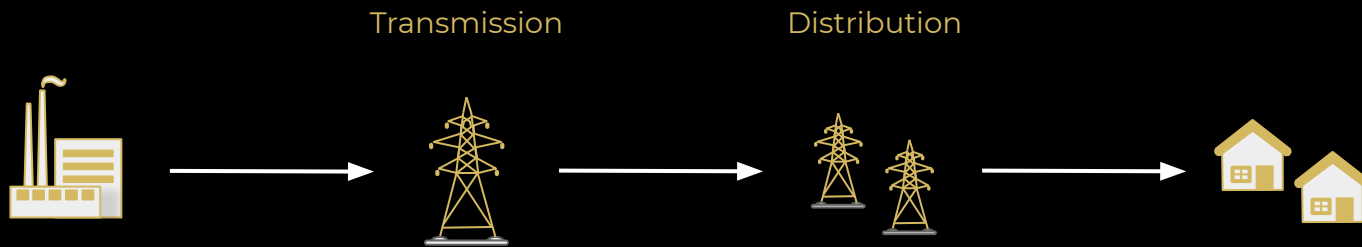




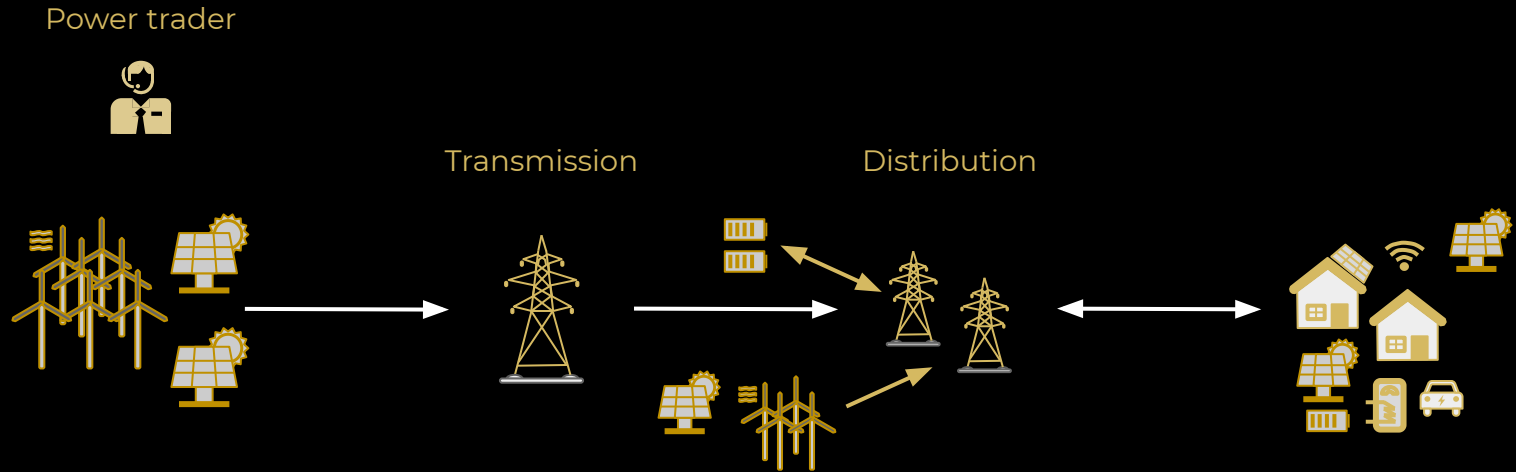
# REBASE

Empowering tomorrow's energy innovators.

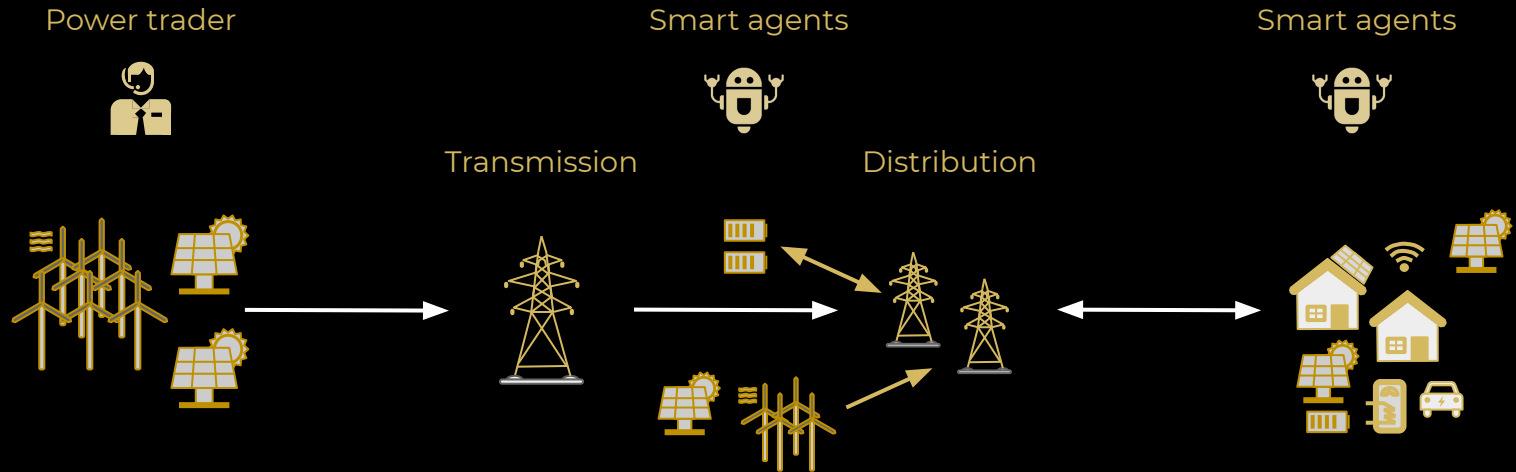
# POWER SYSTEMS USED TO BE PREDICTABLE



# POWER SYSTEMS ARE NOW UNPREDICTABLE AND COMPLEX



# POWER SYSTEMS ARE NOW UNPREDICTABLE AND COMPLEX



# \$2 trillion



**+380M**

Renewable power plants



**+540M**

Charging points



**+100M**

Battery storages



**+250M**

Heat pumps

By 2030, customer investment in distributed energy resources (DERs) is expected to increase tenfold to over \$2 trillion, nearly **three times greater than today's global utility investment in generation, transmission, and distribution assets**

# THE REBASE PRODUCTS

## REBASEDATAHUB

Energy data made AI ready

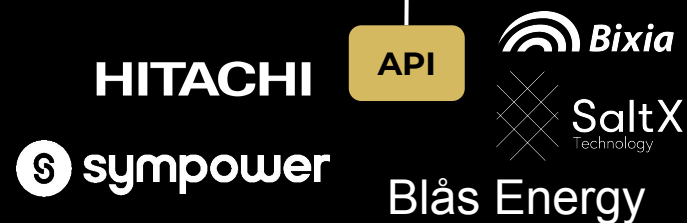
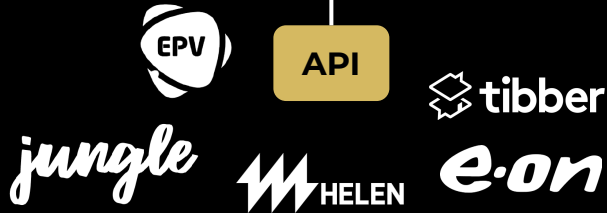
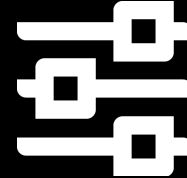
Aggregated and harmonized energy datasets from open & proprietary sources made AI-Ready via a unified API.



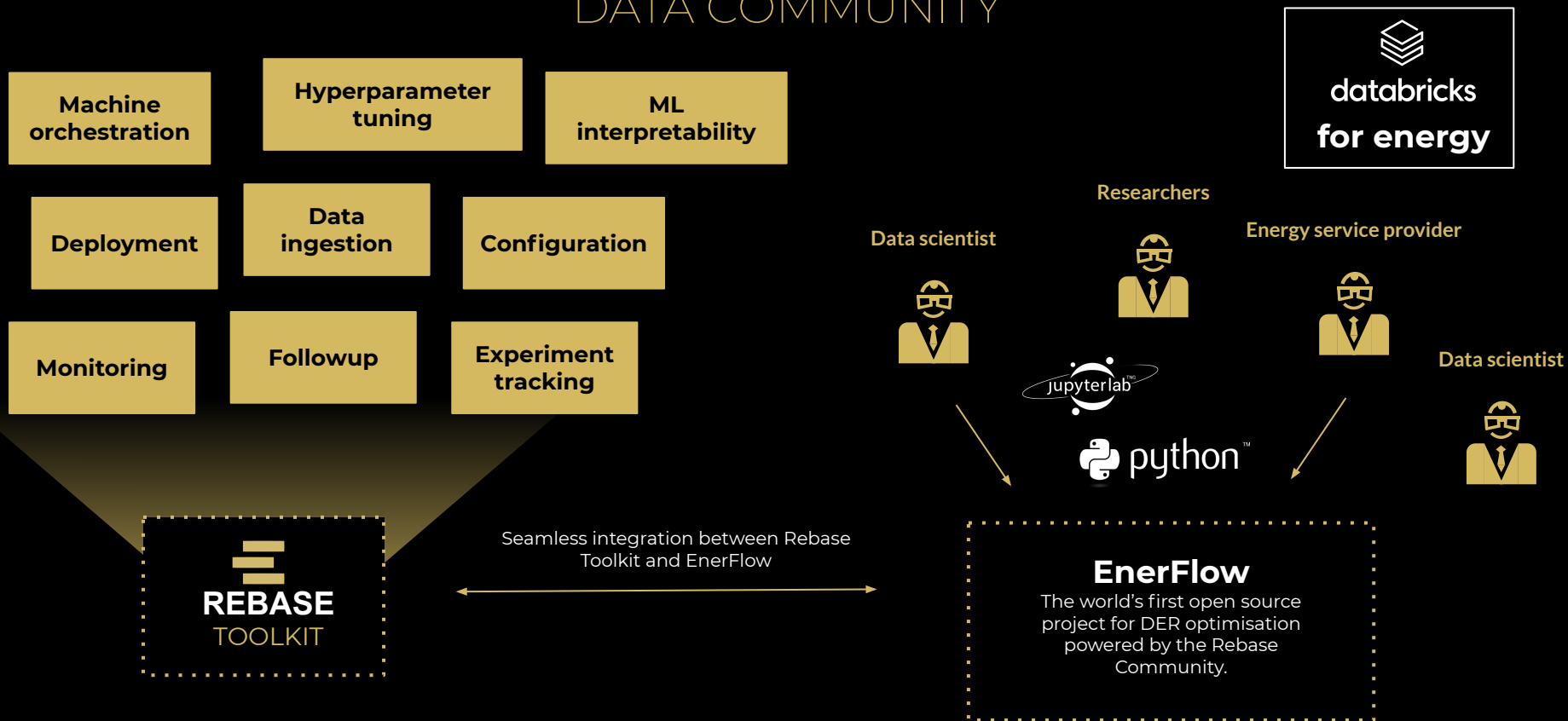
## REBASETOOLKIT

Simulation and optimisation made simple

An open energy forecasting and optimisation platform that allows for rapid iteration and deployment of state-of-the-art models.



# WE UNLOCK THE OPPORTUNITY OF OPENNESS AND DATA COMMUNITY



# REBASE BUSINESS MODEL

## DATAHUB

€/request/day

€/data-month

- Freemium and 1 month free trial period
- Low cost for latest or real-time data
- Add-on pricing for historical data



## TOOLKIT

€/month (base fee)

€/model/month

- Freemium and 1 month free trial period
- Includes interface for deployment
- Compute for simulations/hyperopt



**SIMULATION (PRE-INSTALLATION)**

**OPERATION (POST-INSTALLATION)**



# SCALING AS DISTRIBUTE ENERGY MARKET MATURES

## BEACHHEAD MARKET

Energy service  
providers



50  
MEUR/yr  
(Europe)

Resilience<sup>+</sup>  
energy

tibber



SaltX  
Technology

jungle

HITACHI

ABB

## INITIAL MARKET

Energy  
companies



500  
MEUR/yr  
(Europe)

e-on



HELEN

Bixia

## GROWTH MARKET

Real-estate  
owners and cities



1000  
MEUR/yr  
(Europe)



Helsinki



### Use-cases:

- Forecasting demand profiles dayahead
- Optimising local energy consumption and generation

### Benefits:

- Improved forecasting quality and lowered imbalance costs by 20%
- 80% less time spent on data collection leads to more time on optimising business processes



# HITACHI



FOR CONFIDENTIAL USE ONLY



## Use-cases:

- Forecasting distributed loads and generation on distribution network
- Visualise weather maps for grid operators

## Benefits:

- Improved proactiveness in the operations center
- Increased safety through more timely weather forecast information

# REBASE ENERGY UNIQUENESS

## Scalable Technology



Our technology is a scalable top-of-funnel tool supporting simultaneous optimisation of 10000's of PV/battery/EV systems.

## Open source



We empower our customers through open APIs and open source Toolkits instead of enforcing lock-in.

## Energy Datahub



A unique database with real-time and historical weather, market, energy and emission data.

## Partner Network



A unique partner network with solution providers for every part and stage of the energy transition.

# KEY FUTURE MILESTONES

## Now

### 10 PAYING CUSTOMERS

DEVELOPED SELLABLE  
PRODUCT

WINNER OF ABB AI  
ACCELERATOR

INDUSTRY ACCELERATORS

PRICING MODEL ESTABLISHED

SECURED 500 kEUR IN GRANTS

**270 kEUR Revenue**  
ARR 50 kEUR

## Year 1

### 40 PAYING CUSTOMERS

REPEATABLE SALES PROCESS  
ESTABLISHED

EXPANDED TEAM (2  
BUSINESS/SALES AND 1 DEV)

LAUNCHED REBASE TOOLKIT  
FOR SIMULATIONS

ESTABLISHED GROWTH  
PARTNERSHIPS

**550 kEUR Revenue**  
ARR 250 kEUR

## Year 2

### 170 PAYING CUSTOMERS

BREAK-EVEN

STREAMLINED SALES PROCESS

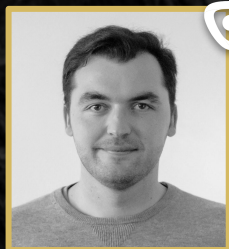
EXPANDED TEAM (2  
BUSINESS/SALES AND 1 DEV)

INTERNATIONALISATION  
BEYOND EUROPE THROUGH  
KEY PARTNERSHIPS

**3 MEUR Revenue**  
ARR 1.5 MEUR



# THE REBASE ENERGY TEAM AND AWARDS



**Mihai Chiru**  
CTO & Co-founder  
M.Sc. KTH  
Computer Science  
ML Consultant



**Sebastian Haglund El Gaidi**  
CEO & Co-founder  
M.Sc. KTH  
Power trader



**Addis Moiteaux**  
Business Developer & Sales  
M.Sc. KTH  
Advisor



**Ilias Dimoulkas**  
Data Scientist  
Ph.D. KTH  
Power Systems



**Velibor Zeli**  
Meteorologist  
Ph.D. KTH  
Atmospheric Science



**Henrik Kälvegren**  
Full-stack Developer  
B.Sc. KTH  
Computer Science



Finalist in Free Electrons Accelerator 2021



Winner Helsinki Energy Challenge 2021



Winner Odyssey GridSingularity Challenge 2020



Winner WinterWind Innovation Challenge 2020



Winner Norrsken Hack for Impact 2019



Finalist New Energy Challenge 2019



Winner of ABB Industrial Accelerator 2019

# QUESTIONS?

Sebastian Haglund El Gaidi  
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[sebastian@rebase.energy](mailto:sebastian@rebase.energy)  
<https://rebase.energy>

LinkedIn





## OUR ASK

We are raising **1 MEUR** to go-to-market and develop our platform.

This money will be matched by the Swedish Energy Agency (200 kEUR) to give us 16-18 month runway