



Energy Management System

The problem(s)



Do you need to optimize your smart building?

Do you want to optimize your energy production?

Do you want to take informed decisions about your energy?

Our solution: 3 steps to reduce energy complexity

Step 1: test your energy profile



Step 2: Establish a data stream

Added value: reduce energy complexity through a user friendly energy management system that you can parametrize according to your needs!



Step 3: Maintain and grow your Energy value over time!

The market

Smart Energy market will reach 253 bn \$ by 2027. Growing at a CARG 9,7% (between 2020 and 2027)



International market highly globalized.



Special focus on the EU that aims at reducing the energy demand by 32.5% by 2030 and increasingly invests in energy related projects



Why investing on us?



10+years of
professional experience
and data records



Small, strong and
compact team



Highly scalable cloud
based system. We can
store as much data as
needed!

What we still need?

Data concerning energy consumption records, but we get them from our new customers!

Our Roadmap

Year 1: algorithm fine-tuning. Start of new partnerships



Internal investment +
REACH phase 2

Year 2: Upselling strategy to already existing customers.



Expected revenue
150 k per project

Year 3: Market uptake strategy. 1 to 3 new projects



Expected revenue
150 k per project

The pricing model: 3 steps

1. Test your energy profile on the web **FREE OF CHARGE!**



2. You pay just for what you really use!



3. On-demand instances to achieve your specific needs



Our Team: the core



Benedetta Carlotti:
project management
and business
development



Massimo Mangoni:
the CTO and
software architect



Filippo Severi: the
CEO and
Business strategy
specialist



Alberto Ciolini, ML
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Thank you for your attention!