



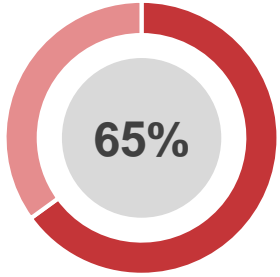
Travel2Fit

Travel Innovation Catalyst

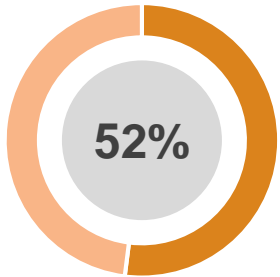
Savvas Rogotis

Co-founder & Business Development Manager

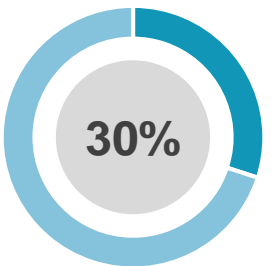
The evolving status of EU accommodation sector



Operate less than
25 rooms



Decreased **occupancy**
(Q1 '21 to Q1 '20)



Are only
digitally transformed



Travel2Fit

Previous “norm” is no longer sustainable for accommodation SMEs

Hotel Owner

Revenue Manager



I think I am not pricing optimally

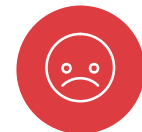


Guesswork is too time-consuming!

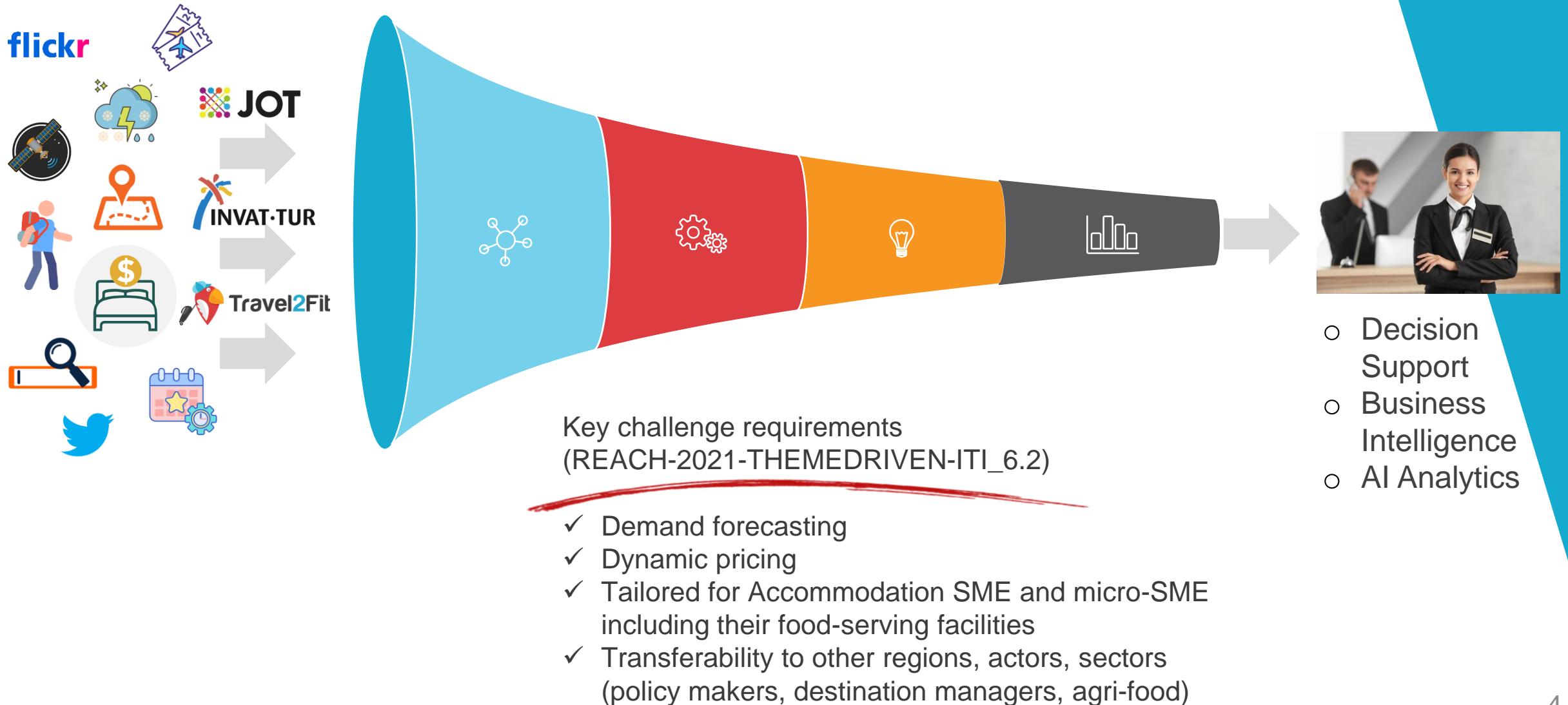


Commodity costs are too high

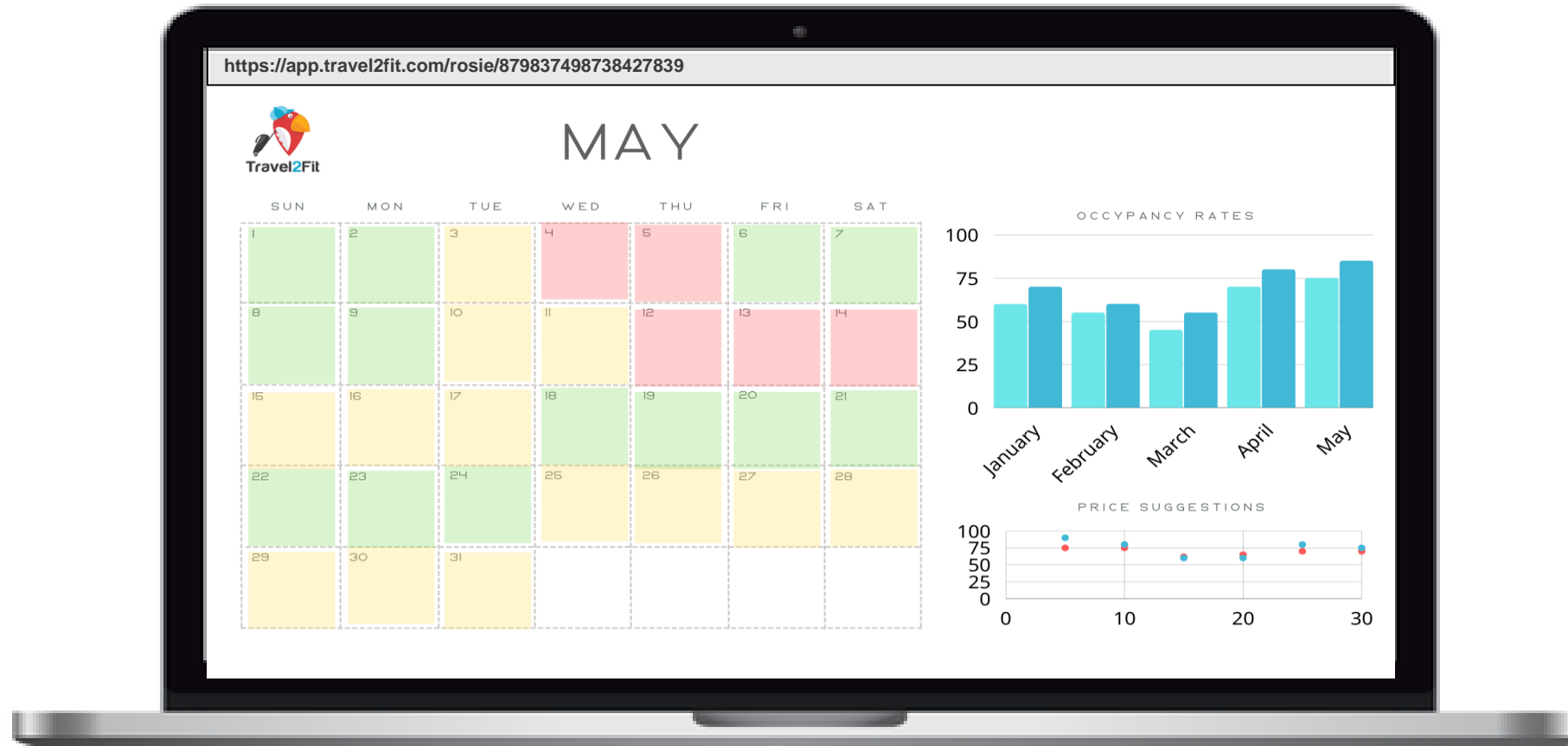
Travel technology is difficult



ROSIE: An exciting data-driven RM system



A diverse set of benefits for accommodation professionals



Save time



Increase revenues



Adapt efficiently

Flexible plans for our dynamic industry

Subscription-based SaaS

Commission-free

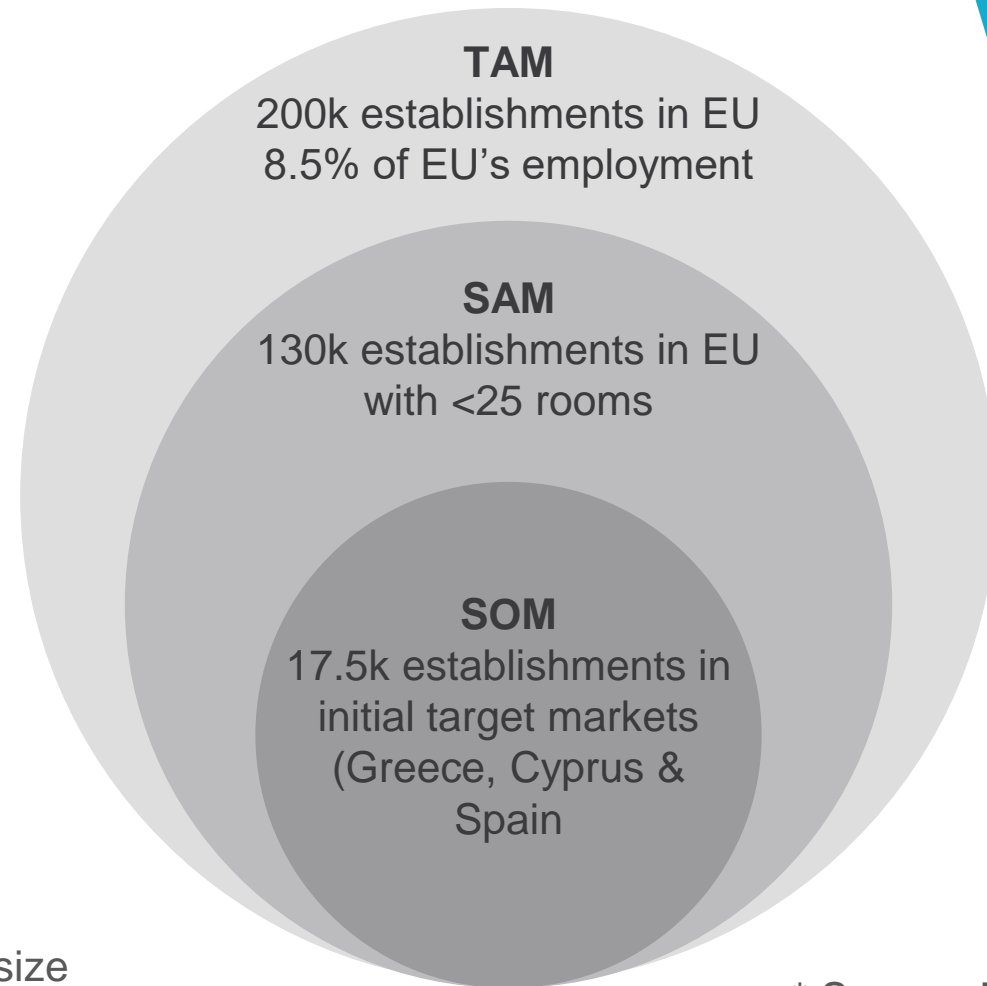


Easy onboarding

Start instantly;
no hidden installation or
infrastructure costs

Affordable

Flexible tiers;
Proportional to property size
(number of rooms)



* Source: Eurostat

High performance team in business and technology



Savvas Rogotis
Business Manager

- 10 years of exp. in **ICT project management**
- Multiple **fundraising** achievements in EU grants
- **BDVF 2019** speaker



Kostantinos Karalas
Product Manager

- 8 years of exp. in **AI & Data Science**
- Team Lead in **commercial enterprise system**
- Electrical & Computer Engineering, MSc, EMBA

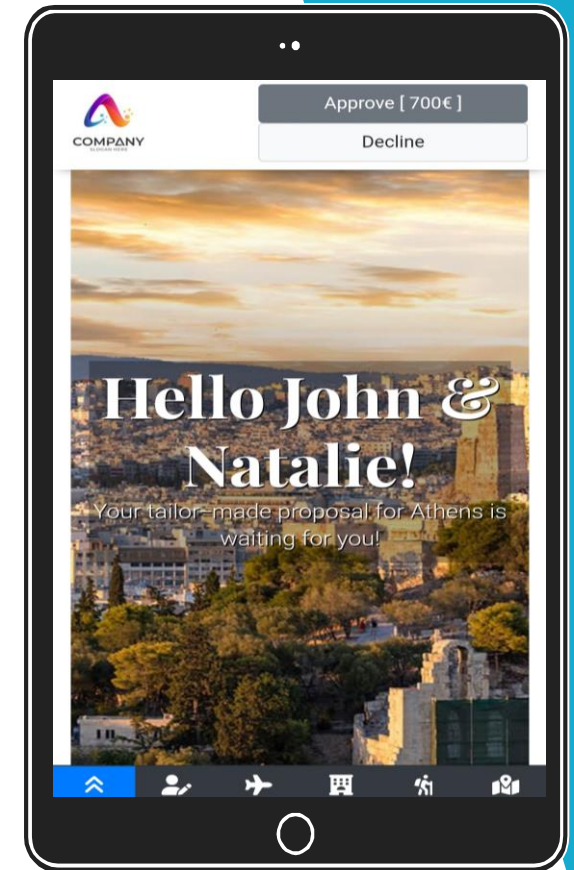


Thanasis Manos
Technical Manager

- 15 of exp. as Senior **full-stack Software Engineer**
- Design & development of scalable information applications
- **Entrepreneurial exp.** (>500k euros in Kickstarter with Vesuvius Media)



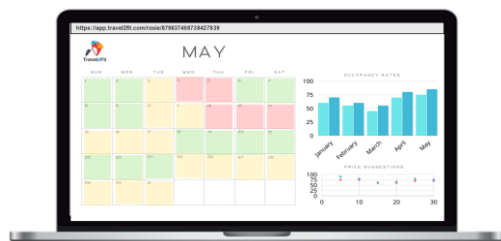
Travel2Fit's rapid growth since 2021



From launch to scale with ROSIE RM platform



REACH



Product Launch

- ROSIE product Launch
- TRL8 reach
- Integrate Travel2Fit CPQ

2022



Market Penetration

- Build loyalty
- Sign ~100 clients
- Seek Investment

2023

Scale

- Sign >1000 clients
- Expand Travel2Fit Suite of B2B services

2024



Travel2Fit

Thank you!



Join us!