





# **CLICK-THROUGH RATE PREDICTION**











# Daily Tasks of a Search Marketer

top incubator programs eu incubator programs what is a data incubator how to enter data incubators	Ad • https://www.reach-incubator. <b>REACH Incubator - Nex</b> REACH Incubator - To take a lead breaking "data silos", and accessing a secured and trusted manner.	
Keyword Planning 30%		Ad Co
top incubator programs eu incubator programs how to enter data incubators	€0.30 ▲ 20% €0.25 ♥ 5% €0.20 ▲ 10%	top incubator programs eu incubator programs what is a data incubato how to enter data in
Optimising	Reporting & A	

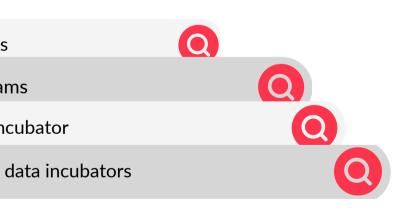
30%

ubator.eu/ 🔻

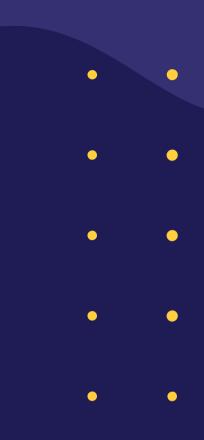
#### - Next generation data incubator

e a leading position on Data Economy, Europe is planaccessing, sharing and reusing data, still ensuring the oner.

# d Copy Writing



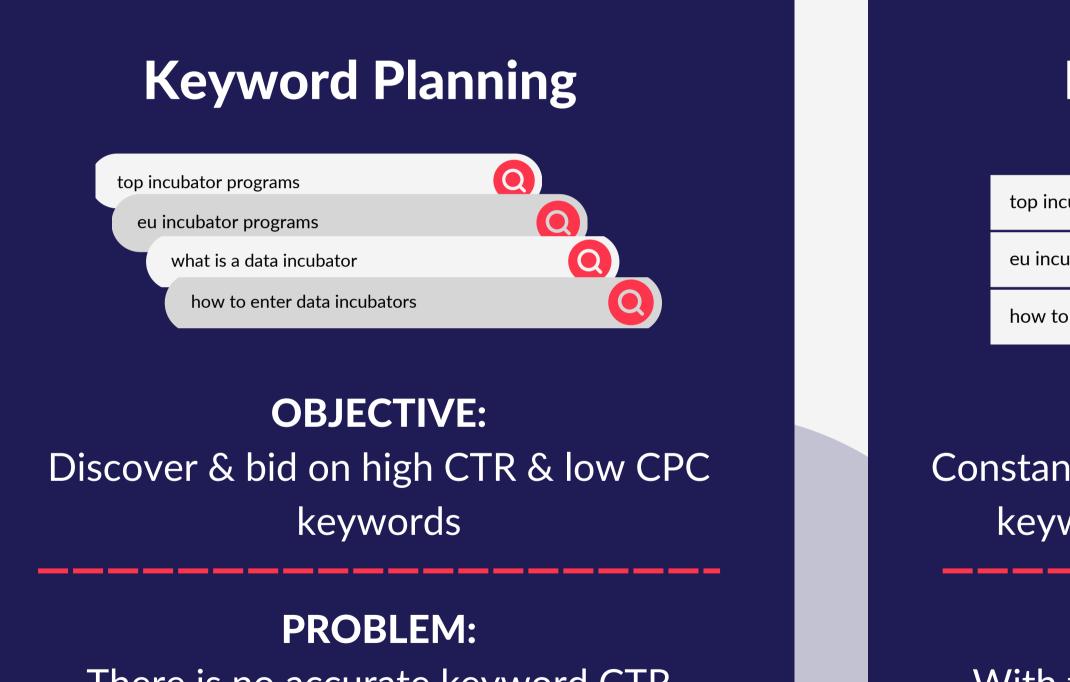
# Reporting & Account Management 20%



2



# Challenges to maximise the profit



There is no accurate keyword CTR estimation data

# **Bid Optimization**

cubator programs	€0.30	$\land$	20%	
ubator programs	€0.25	۷	5%	
o enter data incubators	€0.20	$\land$	10%	

## **OBJECTIVE:**

Constantly update CPC bids & budgets of keywords based on real-time data

## **PROBLEM:**

With the complexity of thousands of keywords, no human can optimize 100%



# The new Al-based SaaS for SEM



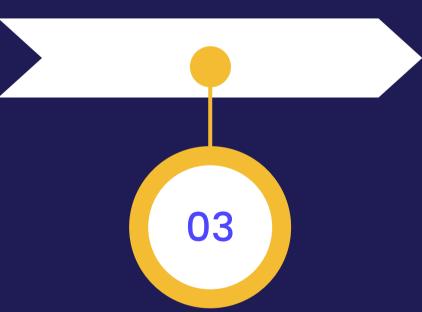
# PLAN

Predict keyword CTRs Bid on optimum keywords

# AUTOMATE

Allocate & shift budgets between campaigns & keywords based on ROI





# MONITOR

Detect anomalies on live campaigns



# Expected Benefits





**REVENUE** of Advertisers







# DECREASE

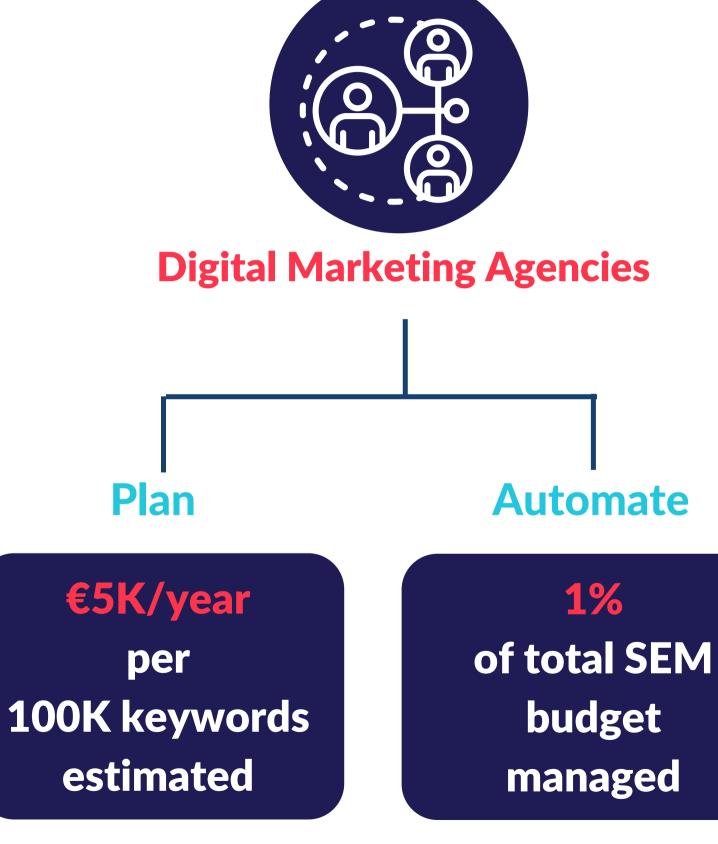




# **TIME COST** of Search Marketers



# Business Model





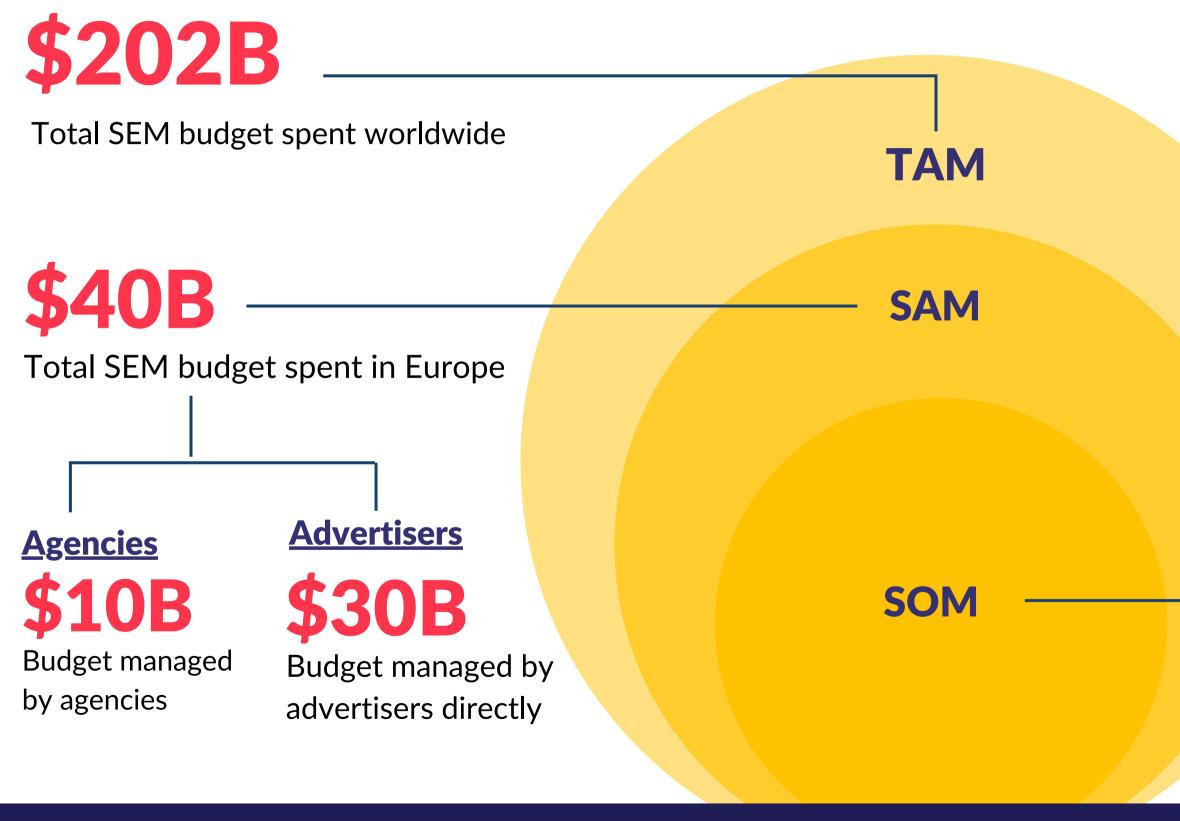
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## **Plan + Automate**

3% of total SEM budget managed



# The Market of SEM



Source: Statista





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# **\$1B**

**Commissions** earned by agencies

## **\$100M** +

Extra commissions generated for agencies earned from

# \$900M

Commissions advertisers

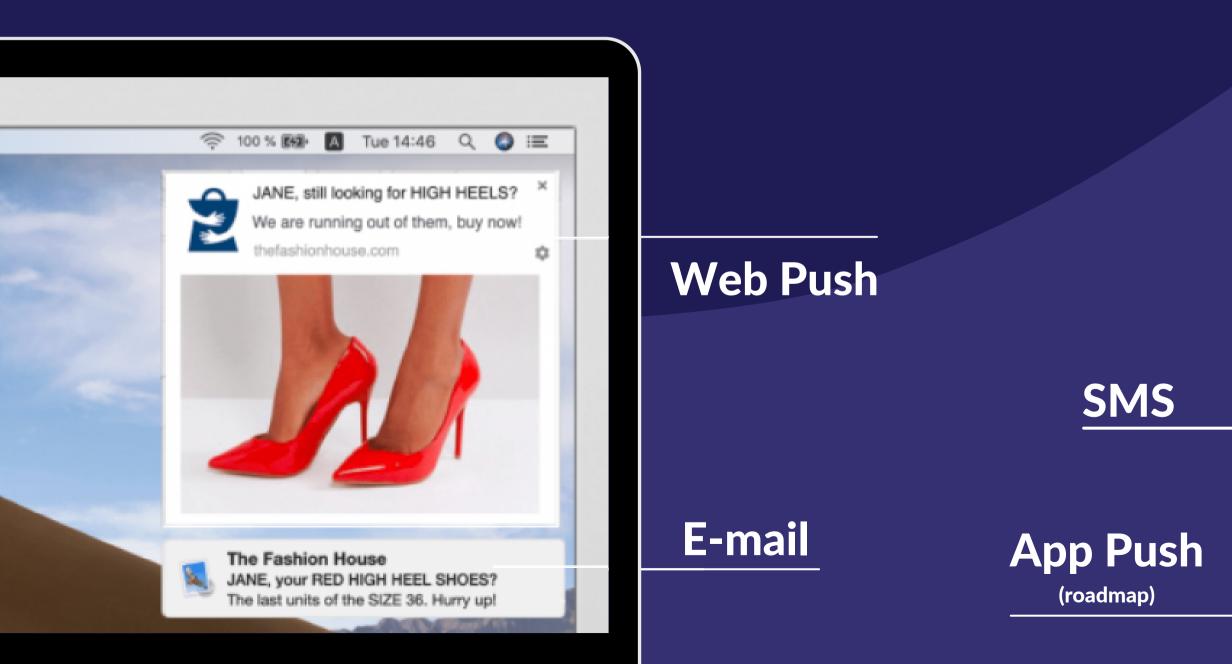
\$25M + **Estimated revenue** from agencies

# \$225M

**Estimated revenue** from advertisers



# We already have a digital marketing automation SaaS for e-commerce revolutionizing retargeting campaigns



#### Tuesday, September 12

8

#### MESSAGES

#### THE FASHION HOUSE

Jane, the last units of the red high heels, size 36 in our stocks.. Complete your order now!

#### **Z** THE FASHION HOUSE

Jane, you left some products in your cart! Jane, complete the order of red high heel shoes before we run out of stock!

# Final Statup Bootcamp Accord Added add

Incubation

Program

2018

Incorporation

in Spain 😐

IoT & Data Tech Startup

Acceleration Program

2017

GSMAT Barcelona

Product Launch at

Mobile World

Congress

2019

2020

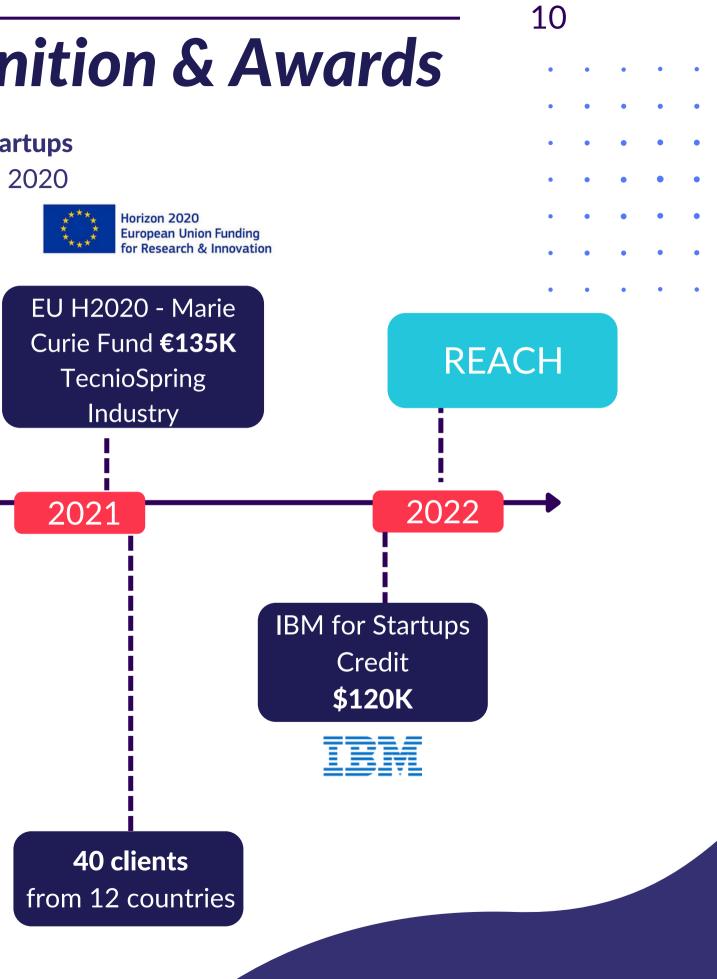
Microsoft for

Startups Credit

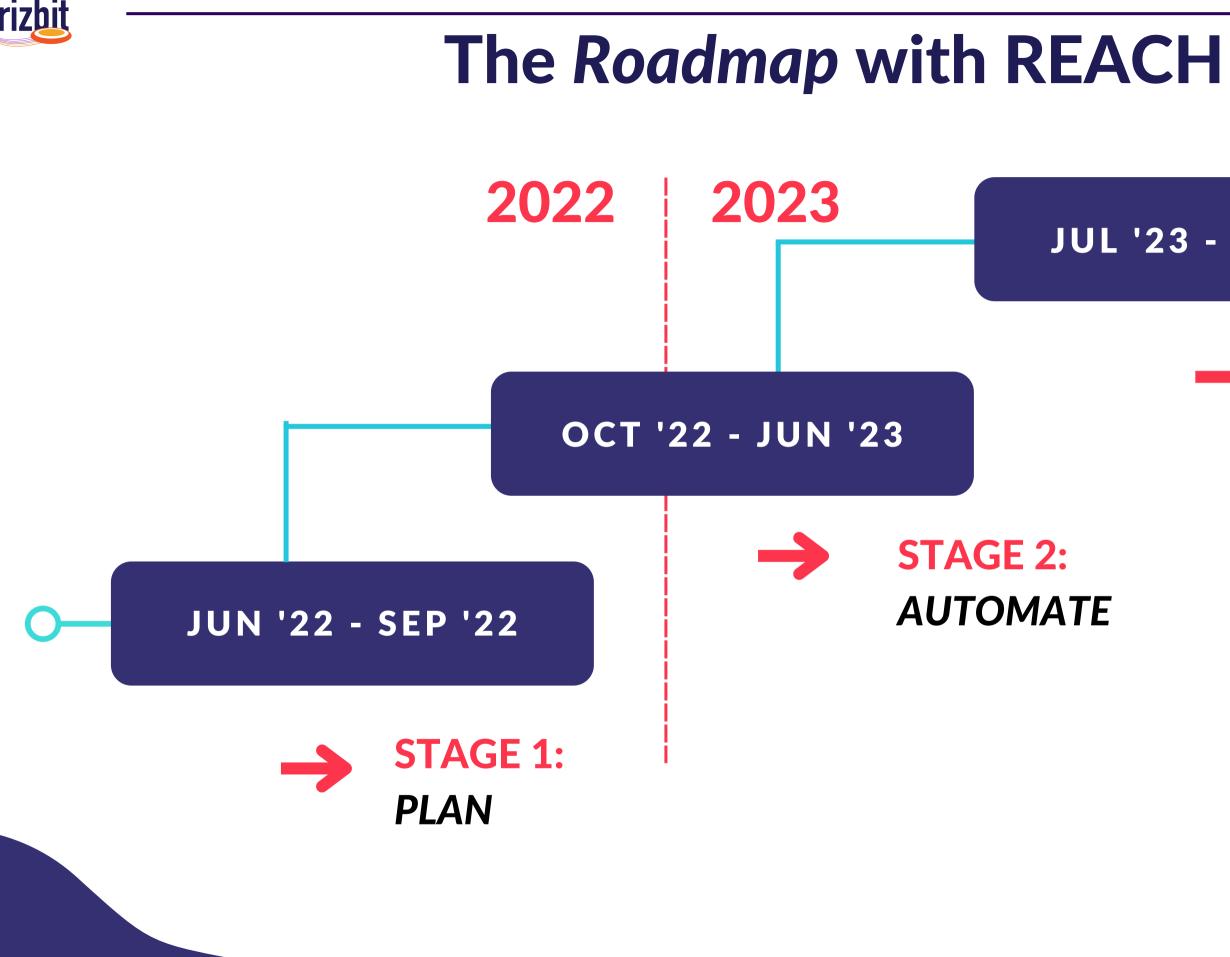
\$120K

Microsoft

for Startups









## JUL '23 - DEC '23







# Founding **Team**

of industry experts with experience in **building startups** and **R&D** projects



## CEO Ata Gur

**B.Sc.** Industrial Engineering M.A. Entrepreneurship

Digital Marketing, Business Development, eCommerce

## **CPO** İlhan Adıyaman

**B.Sc.** Computer Engineering M.Sc. Computer Science (drop-off)

Data Science & AI, Product Management, Front-End Dev

## CTO **Tevfik** İnce

**B.Sc.** Computer Engineering

Cloud Architecture, Big Data, Back-End Dev

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## (2011-14)











#### GENERATION DATA INCUBATOR NEX







Microsoft for Startups





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