



Revolutionary Low Code Platform for
Factories & Equipment
Manufacturers

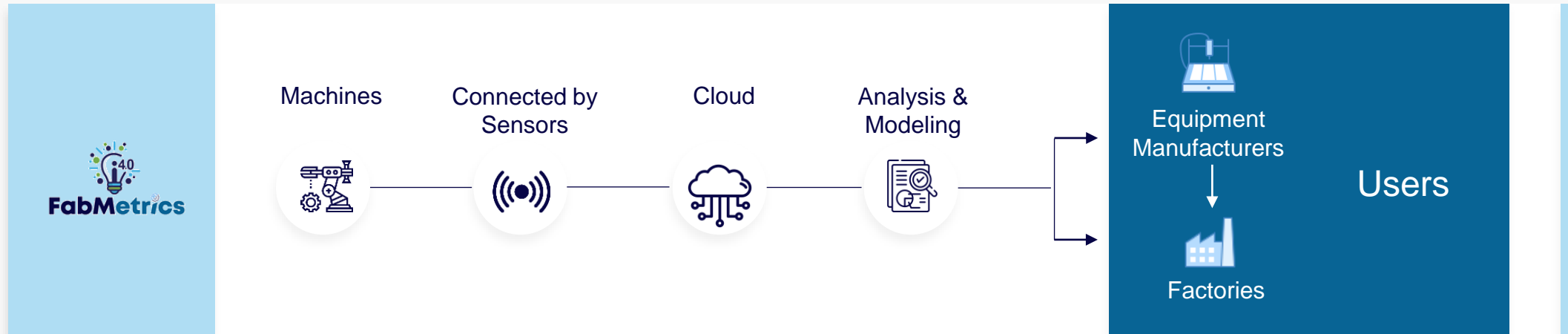
Problem

Small Medium Enterprises (SMEs) are falling behind in digital transformation. (Deloitte, 2018 & OECD, 2021)

SMEs constitute **90%** of global businesses, but their competitiveness has been hindered by outdated equipment and technologies, leading to **reduced productivity** and **growth limitation**.

Revamp manufacturing operations

FabMetrics, our low-code platform, empowers 'Equipment Manufacturers' to seamlessly integrate 'digital services' into their products, and unlocking a whole new level of innovation for themselves and efficiency for 'Factories'



Value for Industries



Factories

- Gateway for the digitalization of the production floors
- Affordable entry cost
- Reducing cost and increasing profitability

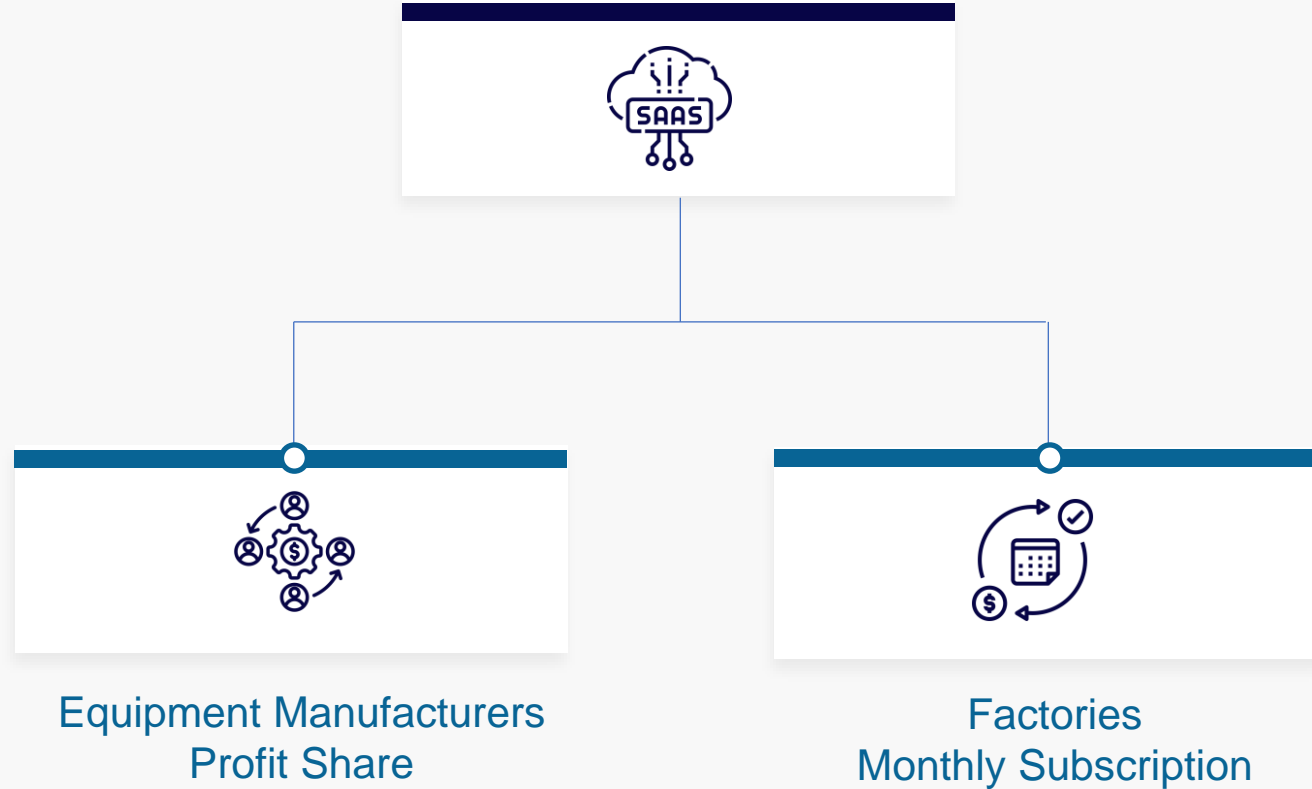


Equipment Manufacturers

- Create a new and stable revenue stream
- Improve supplier-client relationship
- Enhance product performance

Business Model

SaaS Model

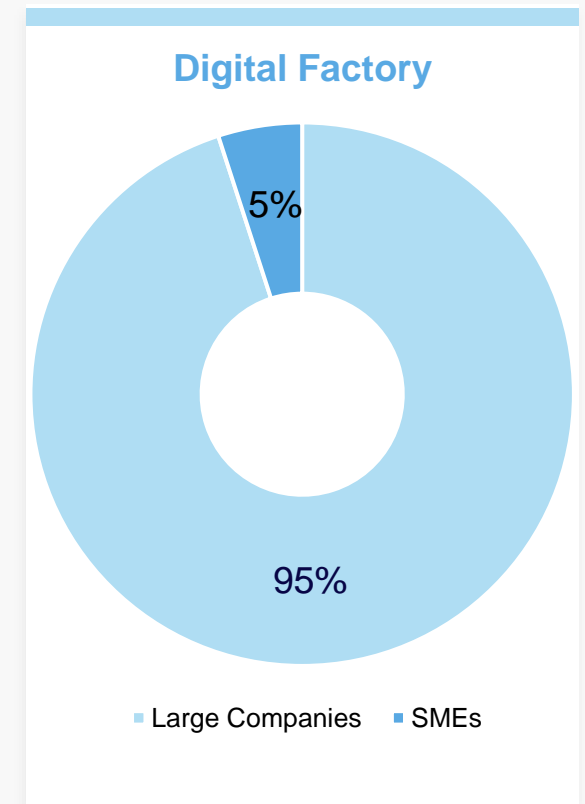
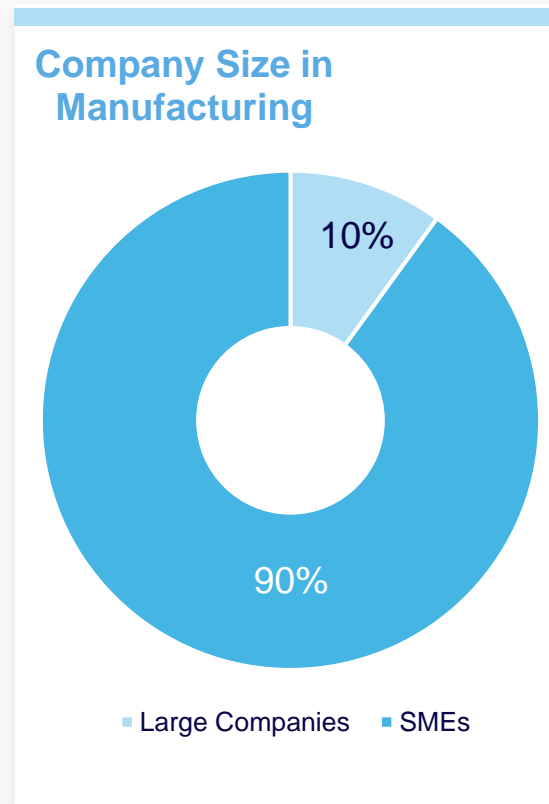


Equipment Manufacturer
Servitization Model



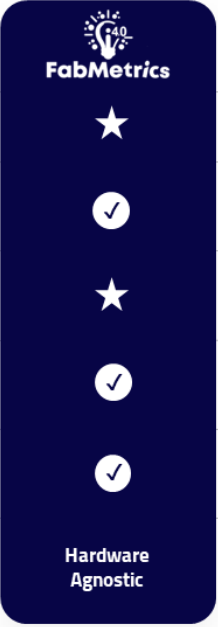


Manufacturing
Digitization Services

Target Markets – Manufacturing Digitization

- Global General Manufacturing market reaching \$732.2B by 2027
- 90% of manufacturers are SMEs
- Only 5% digitalized factories are SMEs
- Barriers for SMEs :
Tech Challenges and Resource Constraints
- Servitization enabling SMEs:
Digital Services built in equipment remove the barriers



We Are Different

	 InUse	 machinmetrics	 FabMetrics	 ixon	 SIGHT MACHINE
EM Plug & Play	✓		★	✓	
Self Service AI & Meta Models			✓		
AI Quality			★		✓
Publish Your Own Model	✓		✓		
Servitization Management Platform	✓		✓	✓	
Hardware		✓	Hardware Agnostic	✓	

Rapid operationalization: Plug & Play :

EM operationalizes 1 factory in just 2 days.

Advanced DVCs: Share Data & Model

Realize complex DVCs and MaaS practices for multi-stakeholder collaboration.

Enhanced AI capabilities

Achieving better and faster AI results through Federative & Transfer Learning framework.

Expertise in complex manufacturing challenges

Skilled team experienced on Meta-Model flows and scalable platform to run it!

Funding & Financials

Pre-seed to scale up operations

- Marketing & Sales to drive growth
- Research & Development to boost scalability:
 - ✓ Reducing adaption time
 - ✓ Adding Generative AI Solution

Achieving Sustainable Growth

- Secured 6 scaling clients
- 300+ Potentials on CRM
- Breakeven point within 36 months
- **120 EMs & €65.3M** in sales within 5 years

Thanks for Listening ...

FabMetrics

'Accessible Industry 4.0'

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